Dr. V K ARORA

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[*all details, marksheets, certificates are available at Weblink*]

Profile/ Curriculum Vitae

- **Core Area – 'Entrepreneurship, Innovation, Skilling, Incubation & Acceleration, Venture Funding & Investments, Legal aspects in Startups' Investments/ Grants/ Softloan/ CCDs and ESG Excellences',**
- **Faculty/ Trainer – Strategic Management, Innovation & Entrepreneurship, Operations Management, Supply Chain Management, Total Quality Management and General & Functional Areas of Management, ESG and Indian Knowledge System (IKS).**
- **Establishment and Advisory – Startups, Handholding Mentorship, Scaling Businesses, Pre-Incubation, Business Incubators, Accelerators, Investors, Center of Excellences, International Incubation Centers, CoEs for Sustainability (SDGs),**
- **Qualification – D. Phil. (Entrepreneurship), MIBM (equiv. to MBA), B.E. (Electronics)**

1. Work Experience (22 Years +) Details given in Annexure I

1.1 Professor of Practice (02nd June 2025 onward), Department of Management Studies, Indira Gandhi Delhi Technical University for Women (IGDTUW), Kashmere Gate, Delhi, and Chief Executive Officer, IGDTUW Anveshan Foundation, Incubation Center of IGDTUW

Working as '**Professor of Practice (PoP)**' in the **Department of Management Studies** of the University. In academics, conducted sessions on the Management subjects pertaining to Strategic, Operations, Supply Chain, Marketing, Entrepreneurship, Intrapreneurship, Ethics, Corporate Governance and Indian Value Systems.

Also taking care of **'IGDTUW Anveshan Foundation'**, an innovation and incubation center of the University as '**Honorary CEO' (since 05th August 2025)**, where I have worked as full-time Chief Executive Officer for a period of Eight Years and Four Months as previous experience (mentioned below).

1.2 Chief Executive Officer (24th January 2017 to 31st May 2025), IGDTUW Anveshan Foundation, Indira Gandhi Delhi Technical University for Women, Kashmere Gate, Delhi

Directorate of Training and Technical Education (DTTE), Delhi Government has funded eleven universities/ colleges to start innovation & business incubation centers. **Indira Gandhi Delhi Technical University for Women (IGDTUW)** being one of them incorporated a Section 8 Company – '**IGDTUW-Anveshan Foundation**' towards all startups and incubation related activities on 13th October 2016.
I am working with 'IGDTUW-Anveshan Foundation' as **Chief Executive Officer (CEO)** on contractual basis from 24th January 2017.

Within my tenure, initially '**Anveshan**' was funded by i) **Government of NCT of Delhi** (GNCTD). Eventually, Anveshan was recognized and funded by ii) **Department of Science & Technology** (DST), GoI as '**Technology Business Incubator (TBI)**' under scheme NIDHI and recently empaneled as a **Host Institute** under iii) **Innovative Scheme of Ministry of MSME**, GoI. Anveshan has also received Grant under iv) **'Startup India Seed fund Scheme (SISFS)'** of Startup India Section, **DPIIT**, Ministry of Commerce & Industry.

Anveshan has received sanction orders of more than **Rupees Fifteen Crores** from various ministries & departments of Centre and State Government and International Organizations. Anveshan has also recorded more than **Rupees One Crore** as revenue during my tenure.

Anveshan has conducted several **'Women Entrepreneurship Program/ Cohorts/ Acceleration Programs'** supported by various ministries/ departments/ international agencies/ corporate CSR/ own revenue in the online and physical (offline) mode at IGDTUW Campus inviting women participants from all over the country. Anveshan has also supported and a core member with the Delhi Government initiatives like, Business Blaster, NEEEV, Delhi Startup Yuva Festival, AI Grind and AI Summit etc.

Total Sixty One Incubatees and more than two hundred pre-incubatees were facilitated with all the state of art facilities including Cubicle offices, Co-working spaces, ICT Facility, IPR facilitation, mentorship and handholding supports. Seed Fund against equity, grant and soft loan were provided to all the interested & eligible incubatees.

IGDTUW Anveshan Foundation has signed fruitful association with internationally reputed Organizations like Nexus Incubation hub, GIZ, CISCO, MoMSME, Nasscom Foundation, Edutech Foundation, HDFC Bank, TiE, Rekhi Foundation and other universities/ colleges (to disseminate entrepreneurial culture) pan India. Anveshan Foundation has conducted over 250 boot-camps, mentorship sessions, workshops, pitch/ demo days, business idea competitions, hackathons, incubator's Meet/ CEO Meet, Investor's Meet and Exhibitions etc. facilitating over 2000 aspirant and budding women entrepreneurs/ women enterprises.
University website: www.igdtuw.ac.in & Business Incubator website: www.anveshanfoundation.org

1.3 Academic and Administrative (July 2003 to January 2017)

Worked with **five different colleges** of **Dr. A.P.J. Abdul Kalam Technical University of Uttar Pradesh with role as Professor, Head and/ or Departmental Incharge.** In all of these Institutions, apart from academic & administrative role(s), **E-Cell, E-Club and/ or Incubation Centers were established/ supported** during the respective tenures. Details in **Annexure I**.

1.4 Corporate Experience

Worked with two engineering product manufacturing companies as 'Sales Engineer' for the Sales and Marketing of the electrical and electronics engineering products/ services.

2. Education (Engineering, Management & Doctorate) Details mentioned in Annexure II

2.1 Doctorate of Philosophy (D. Phil.) in **Entrepreneurship from MONIRBA**, University of Allahabad in the year 2005 (Registration on 27.09.2002, Submitted on 05.02.2005 and Awarded in the month/convocation of December 2005). Topic: '**Entrepreneurial Development – In most competitive and intense environment**' under the guidance of **Professor Ramendu Roy**, Retd. in the year 2018 (email id: ramenduroy53@gmail.com, mobile: 9335151740), Faculty of Commerce, Allahabad University, Prayagraj.

2.2 Master of International Business Management (MIBM), from **Lucknow University**, Lucknow. Session 1999 – 2001, Percentage Scored – 74.9 % aggregate. Done '**PSF Logistics**' Project from Reliance Industries Limited, Hazira, Surat for six weeks under **Dr. Sanjay Buch** (mobile: 9987769989) of RIL in the year 2000 and Research Work on RMGs (Readymade Garments) in India in the year 2000-01 during the Program.

2.3 Bachelor of Engineering (Electronics), from Yashwantrao Chavan College of Engineering (YCCE) **Nagpur University, Maharashtra**. Session 1994 – 1998, Percentage Scored- 72.40% in final year and 67.5% aggregate. Project completed in Final Year of B.E., titled '**Ultrasonic Distance Meter**' under Prof. (Dr.) Prasanna Zade (mobile: 9673321177), Presently HOD Electronics Engineering Department, YCCE Nagpur, in the year 1998.

3. Mentor/ Advisor/ Resource Person/ Trainer/ Author (& Recognitions)

Resource Person/ Expert/ Advisor in the field of Entrepreneurship, Innovation, Incubation, Startup, Venture Development, Training, Handholding and ESG Excellence and Management Related Subjects with different institutes, incubators, accelerators, organizations and incorporations (as mentioned in Annexure III to X).

- **ANNEXURE – III:** Conducted training/ workshops and mentoring with trainees/ incubatees/ entrepreneurship aspired entrepreneurs at different institutes/ universities Pan India in the domain of 'Entrepreneurship and Startups'. Also conducted umpteen ToTs/ FDPs/ MDPs/ Executives Training Programs in the area of **Entrepreneurship, Startup, Funding, Strategic Management, ESG Excellence, Motivation** and Life learning.
- **ANNEXURE – IV: Conducted many webinars on Entrepreneurship, Startups Scaling and Development** especially after Covid – 19
- **ANNEXURE – V:** Conducted workshops in the domain of 'Entrepreneurship, Capacity building and Small Business Development' with NIESBUD, MoSDE (along with its' partner institutes).
- **ANNEXURE – VI: Major Programs Organized** at IGDTUW Anveshan Foundation since the joining date i.e., 24/01/2017 of more than two-week duration.
- **ANNEXURE – VII: Jury Member** to select and evaluate (for funding support) the startups at various stages organized by different incubators/ investors/ international organizations.
- **ANNEXURE – VIII: Keynote/ Distinguished Speaker/ Session Chair** at various events, cohorts, programs.
- **ANNEXURE –IX: Journals, Conferences, and Book Chapters**, total 22 in numbers.
- **ANNEXURE – X:** Visiting faculty for the subjects of **Entrepreneurship, and Management** in many management colleges/ universities of repute.
- **Attended enormous conferences (and seminars) in different subjects/domains of Management and Technology organized by different institutes/ autonomous bodies.**
- Empaneled as Resource Person (Visiting Faculty/ Mentor) with National Institute of Micro, Small and Medium Enterprises **(NiMSME), MoMSME**.
- Empaneled as Resource Person & Trainer with National Institute of Entrepreneurship and Business Development **(NIESBUD), MoSDE**.
- Empaneled as Resource Person (Trainer) with **ESDP** (Employees Skill Development Program) of ILO & MoMSME for MSMEs **SCORE (Sustainable Competitive and Responsible Enterprises)**.
- Actively involved as Mentor with **Startup India initiative of GoI (Startup India Hub),** Invest India and Delhi Government Funded Incubation Centers.
- Mentor with the Incubatees of some Incubation Centers/ Hubs for the business development, hand holding and acceleration of their businesses and product line. Presently associated as Mentor with **Nexus Incubation Hub** @ American Centre, KG Marg, New Delhi.
- Associated with Indian Universities and Institutes (Pan India) for setting up and running their E-Cell (Pre-incubation) and Business Incubators and Accelerators.
- Resource Person for different awareness and education program with **NGOs/ agencies linked with MoMSME**. Conducted over 100 workshops of 'awareness, education, action and leadership' on different subject domain till date.
- Appointed as a **Resource Person of SEBI** (Security and Exchange Board of India) on February 18, 2013 (Registration No. NRO/N/UP/091) till December 31, 2019. During this tenure conducted more than 100 workshops in different schools, colleges, communities of Western Uttar Pradesh.
- Certified **Master Trainer of ZED (Zero defect Zero effect)** Quality Control of India (Program No. ZED TP 436 March 21-25 New Delhi Certificate No. T01310436) since May 2017.
- **Expert Member** in the **'Curriculum Committee'** of NIESBUD, MoSDE. Developed a chapter titled **'Startup & Incubation'**.

- **Resource Person** for the development of **Entrepreneurship Booklet for The Entrepreneurship Mindset Curriculum (EMC) of SCERT, Govt. of NCT of Delhi**.
- Resource Person for programs and workshops of **Digital India, Skill India, DST with some NGOs and other organizations**.
- Developed **career counseling tools** (through career management tests/ activities linked with scientific and psychometric techniques) and conduced career counseling of more than 500 people of different age groups through multiple intelligence tests, skill inventory, personality tests, behavior sciences and one to one interaction.
- **Session Moderator** with more than 50 sessions organized by different institutes/ organizations.
- **Accredited Management Teacher** (Registration Number AMT2/1/12) from All India Management Association **(AIMA)** New Delhi for the Subject 'Entrepreneurship Development' on/from February 06 2012. (http://www.aima.in/testing-services/amt/accreditation-management.html)
- Member of PCAC (Pro-chancellor Advisory Council) of Maharshi University of Information Technology, Lucknow (www.muit.in) from January 22 2013 for approx. fifteen months.
- Empanelment as Expert by Centre of Good Governance, Bihar region (www.cgg.gov.in) in the thematic field of Management Development since January 02 2015.
- Distance Consultant at NMIMS Global Access School for continuing education (distance.nmims.edu) at PG level since September 2015.
- Guest of Honor in a seminar (Dec 12 2009) on 'Corporate Governance' organized by Cosmic Business School, Vasundhara, Ghaziabad.

4. International Assignments

- Conducted online mentorship in **the universities and incubation centers belongs to more than ten countries**.
- Associated with Global Humanistic University, Anguilla (British Overseas Territory) as 'Ambassador' since 07th June 2026.
- **Educated Enterprises** (https://educated.mn/) has assigned work for policy making on behalf of '**Europe Darkhan Innovation and Entrepreneurship Hub (EU-DIEH)'** as **International Consultant**. Designing of incubation, acceleration and mentorship SOPs/ Guidelines through research and final drafting the policies (for EU-DIEH) were the part of this project. Project duration **January to April 2024**.
- Invited by '**Europe-Darkhan Innovation and Entrepreneurship Hub (EU-DIEH)**', Darkhan, Mongolia to attend 'Science Hub Opening Ceremony' under 'Friendship Project' co-funded by the **European Union** on May 29-30 2024. Engaged with ten grantees (startups) of EU-DIEH on one-to-one basis to provide mentorship. Also delivering a session on '**Funding Opportunities (as an investment) for Mongolian Startups**' on May 30, 2024.
- **Institute of Cultural Affairs** (www.ica-nepal.org) – **Established Entrepreneurial Culture** among aspirant & budding entrepreneurs of Nepal. Associated (since the year 2016) and conducted a two-day workshop at ICA Campus, Kathmandu on February 19-20 2016. After the physical session, conducted several online sessions for people of Nepal.
- A special session was conducted for the friends' participating countries of Nepal (total 09 countries) on March 11, 2023 on **'Fund Raising for NGOs (International Participants)'**
- Conducted more than 100 sessions for **international participants (up to 30 countries representatives)** in the domain of Entrepreneurship, Professionalism and Skill Development under the scheme 'Indian Technical and Economic Cooperation' (ITEC), Ministry of External Affairs at the 'National Institute of Entrepreneurship and Small Business Development (NIESBUD)', Ministry of Skill Development & Entrepreneurship.

5. Faculty Development Programs/ Short Term Course (Attended)

- I-NITIATE Cohort 15, a boot-camp attended in the physical mode organized by Gopalkrishnan Deshpande Centre at IIT Madras, from July 03-05, 2026.
- Industrial Training on **'Industry 4.0 Support to New Era MSMEs of India'** (July 21- August 04, 2025) from the National Small Industries Corporation Limited, Okhla Industrial Estate Delhi.
- Trainer – **Telecom Technician (IoT Devices & Systems**) (Date of Issue: March 05, 2025), from NSDC & Skill India.
- **'Training to trainers' on ESDP – SCORE (ILO)** (February 15 – 19, 2020) at MSME Development Institute, New Delhi sponsored by PPDC Agra.
- **Mobile Computing and Application Development** (March 11 – 15, 2019) conducted by NITTTR along with CSE Dept. of IGDTUW at IGDTUW Delhi.
- **Entrepreneurship and raising finance** (January 18 – 20, 2016) conducted by National Institute for Entrepreneurship and Small Business Development (NIESBUD) Noida.
- **'Training of trainers' and fifteen days E-learning on EDP** conducted by NIESBUD from Jan 18 to Feb 01, 2016 at its' campus.
- **Futuristic Learning in Economics, Market Research & Global Business** (May 27, 2013) at Institute of Technology & Science (ITS) Ghaziabad
- **Competency Mapping and Assessment Centre** (May 04, 2013) at Institute of Technology & Science (ITS) Ghaziabad.
- **Teaching Methodology** (Oct 07, 2011) at SDGI, Ghaziabad.
- **Enhancing Quality of Teachers in Management** (June 28 – July 02, 2010) sponsored by AICTE; at Department of Management – SGIT, Ghaziabad.

6. Memberships and Accreditation

- **Life Member** of Institution of Electronics and Telecommunication Engineers IETE New Delhi (Membership Number 174388)
- **Life Member** of Computer Society of India CSI Mumbai (Membership Number (0105511)
- **Life Member** of National HRD Network NHRDF Gurgaon, DEL Chapter (Membership 100041)
- **Life Member** of Indian Society for training and development (ISTD Membership A 917/ 2020) (Elected as Member of Executive Committee of ISTD Noida Chapter for two year 2026-28)
- **Financial Resource Person** (SEBI/RP/N/UP/91) of Security and Exchange Board of India since February 18 2013. (http://investor.sebi.gov.in) till December 31, 2019.

7. Other Information

- External Expert for guidance and consultation in development of '**Entrepreneurship Development Program**' launched by FBMED (Food Business Management and Entrepreneurship Development), **NIFTEM Sonipat** (March-April 2024).
- Developed course contents for five days to six months - short-term courses on '**Innovation & Entrepreneurship', 'Startup Management', 'Latest Technologies for Startups' and 'Family Business Management'** for various organizations/accelerators.
- Involved in the entrepreneurial development cell (E-Cell) and/or incubator at different engineering, management and other professional institutes of repute.
- Developed workshops, training modules, activities modules and curriculum contents in various areas of management using corselets and real life/ business examples.
- Completed One-year Part time PGDCA (from 15-07-1998 to 30-06-1999) from UCC (Universal Computer Consultancy) Allahabad, passed in 'A' Grade.
- Worked as Head Examiner for the answer scripts evaluation of two core subjects of MBA final semester for U.P. Technical University; session 2007-08.
- Guided more than 100 research project work carried by post-graduate students of Business Administration.

- External Practical Examiner for UP Technical Board and Punjab Technical University.
- Centre Superintendent for the entrance examinations of UP Technical University and Gautam Buddha University (UPTU SEE – 2007 and GPT – 2009)
- Involve in all type of administrative work related to Educational and Training sector.
- Passport No. W9236282 (valid till 10.01.2033)
- DIN Number 02166111 (Name - Vijay Kumar Arora, Date of Issue - 28.04.08)
- Skill India Digital ID: TR595000
- **Date of Birth: October 25, 1976 | Marital Status: Married | Children: 02**

Annexure I to X

Annexure Number	Contents/ Details
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Annexure II	Education and Qualifications
Annexure III	Training Programs Conducted in the physical form (Pan India since 2015)
Annexure IV	Training Program Conducted online (Pan India since 2020 after Covid – 19)
Annexure V	Sessions conducted on 'Entrepreneurship' at NIESBUD since July 2016
Annexure VI	Major Programs Organized at IGDTUW Anveshan Foundation
Annexure VII	Jury Member to select and evaluate (for funding support) the startups
Annexure VIII	Keynote/ Distinguished Speaker/ Session Chair
Annexure IX	Journals, Conferences, and Book Chapters
Annexure X	Sessions conducted as 'Faculty or Visiting Faculty' (for complete subject modules)

(Dr. V K Arora)

Annexure I:

Work Experience

Organization	Position Held	From	To	Nature of Work	Last Drawn Salary (INR)
Indira Gandhi Delhi Technical University for Women	Professor of Practice & Honorary CEO of Anveshan	02.06.2025	Working	Academics & University's Incubator 'Anveshan'	2,10,000/-
		Started from June 2025			
IGDTUW-Anveshan Foundation, IGDTUW Campus Delhi	Chief Executive Officer (CEO)	01.06.2020	31.05.2025	Scaling up of the Incubation Activities	1,99,650/- (Joined at 1,50,000/-)
		05 years			
IGDTUW-Anveshan Foundation (IGDTUW Campus Delhi)	Chief Executive Officer (CEO)	24.01.2017	23.05.2020	Startups, Incubation & Administrative	1,43,750/- (Joined at 1,25,000/-)
		03 years - 04 months			
Sanskar (SGIT) College of Management, Ghaziabad	Professor – Department of Management Studies	19.05.2015	23.01.2017	Academics & Administration, Entrepreneurship Cell In-charge	Scale 37400-67000, Pay 47000/- AGP 10000 + other Total: 101400/-
		01 year - 08 months			
Institute of Technology & Science (ITS), Ghaziabad	Professor – Department of Management Studies	25.04.2013	12.11.2014	Academics & Administration, Entrepreneurship Club In-charge	Scale 37400-67000, AGP 10000 + other Total: 88297/-
		01 year - 07 months			
Sunder Deep Group of Institution, Ghaziabad	Professor – Department of Management Studies	22.06.2009	19.04.2013	Academics & Administration, Entrepreneurship Cell In-charge	Scale 37400-67000, AGP 9000 + others Total: 73000/-
		03 years - 10 months			
JSS Academy of Technical Education (JSSATE), Noida	HOD/ Asst. Professor – Department of Management Studies	23.01.2007	20.06.2009	Academics & Administration, Mentor with Incubation Center - JSS STEP, HOD - Management	Fifth pay Scale 12000-420-18300 + others Total: 31000/-
		02 years - 05 months			
IMS Engineering College (IMSEC) Ghaziabad	Sr. Faculty/ HOD – Dept. of Electronics Engineering	23.07.2003	22.01.2007	Academics & Administration, Establishment of E-Cell, HOD – Electronics	Fifth pay Scale 10000-325-15200 + others Total: 22500/-
		03 years - 06 months			

Annexure II:

Education & Qualifications

Examination	Institute and University	From Till	Percentage Scored	Subject
Doctor of Philosophy (D. Phil. i.e., Ph.D.)	MONIRBA, Allahabad University	2002 2005	Awarded (Dec. 2005)	Entrepreneurship
Master of International Business Management MIBM (Eq. MBA)	Lucknow University	1999 2001	74.90	Management
Bachelor of Engineering (B.E.)	YCCE Nagpur University	1994 1998	67.50	Electronics
Intermediate	GIC Allahabad	1992	67.40	PCM
High School	GIC Allahabad	1990	76.60	Science

Annexure III

Sessions conducted in the Physical (offline) Mode Since 2015 PAN INDIA

Sr. No.	Venue	Address	Date(s)	Topic	Participants (Approx.)
1	Inspire Entrepreneurship Educational Development Society Centre	Najibabad **Uttar Pradesh**	January 02-03, 2015	Entrepreneurship Development Program	30
2	Elitte Institute of engineering and management EIET	Kolkata **West Bengal**	April 23-24, 2015	Entrepreneurship Development Program	60
3	Marathwada Institute of Technology MIT (www.mit.asia)	Aurangabad **Maharashtra**	September 15-16, 2015	Entrepreneurship Development	120
4	Galgotias University	G.B. Nagar **Uttar Pradesh**	September 24, 2015	Entrepreneurship Development	90
5	Jaipur Engineering College and Research Centre JECRC	Jaipur **Rajasthan**	October 05-06, 2015	Entrepreneurship Development Program	30
6	Moti Lal Nehru Institute of Research and Business Administration MONIRBA	Allahabad **Uttar Pradesh**	October 09-10, 2015	Entrepreneurship	60
7	Craft Development Institute CDI	Srinagar **Kashmir**	December 21-26, 2015	Entrepreneurship	10
8	Department of Economics Kurukshetra University	Kurukshetra **Haryana**	February 04-05, 2016	Entrepreneurship Development	100
9	Shri Ganpati Institute of technology	Ghaziabad **Uttar Pradesh**	February 06, 2016	Business Plan and Project Report Preparation	30 60
10	Mangalmay Institute of Management & Technology www.mangalmay.org	Greater Noida **Uttar Pradesh**	February 12-13 2016	Entrepreneurship Development	50
11	Institute of Cultural Affairs (www.ica-nepal.org), Entrepreneurship for Executives	**Kathmandu**, NEPAL	February 19-20 2016	Entrepreneurial Development	25
12	BRCM College of Engineering and Technology	Bahal **Haryana**	March 14-15, 2016	Entrepreneurship Development Camp	90
13	Mangalmay Institute of Management and Technology	Gr. Noida **Uttar Pradesh**	2016	Marketing Management for Entrepreneurs	30
14	Himalayan School of Management Studies, Swami Rama Himalayan University	Dehradun **Uttarakhand**	April 21-22, 2016	Entrepreneurship Development	60
15	Craft Development Institute CDI	Srinagar **Kashmir**	June 13-18, 2016	Entrepreneurship	10
16	Inspire Entrepreneurship Educational Development Society Centre	Najibabad **Uttar Pradesh**	June 20-21, 2016	Women Entrepreneurship and Empowerment	30
17	International School of Informatics & Management	Jaipur **Rajasthan**	September 09-10 2016	Entrepreneurship Development Program	30

	Technical Campus (IIIM) (www.iisjaipur.org)				
18	Aishwarya Group of Institutions	**Udaipur Rajasthan**	November 18-19 2016	Entrepreneurship	20
19	Parsavnath Bihab Plaza (www.ahelper.in)	Gr. Noida **Uttar Pradesh**	November 27, 2016	Entrepreneur to Enterprise	10
20	**DIET Mathura organized by IIIDEM, Election commission of India. Train the trainers and facilitators (TTF) to create Master Trainers. For Senior Administrative officers (including IAS and PCS rank)**	**Mathura Uttar Pradesh**	**December 05-06, 2016**	**VMO, Values & Ethics, Leadership, Motivational Sessions, Cognitive, Creative, Innovation Thinking, Time, Network & Stress Management**	**30**
21	Parsavnath Bihab Plaza (www.ahelper.in)	Gr. Noida **Uttar Pradesh**	February 10, 2017	Alternative Investment Fund	10
22	Meerut Institute of engineering and technology	Meerut **Uttar Pradesh**	February 13-14, 2017	Entrepreneurship	90
23	Sri Guru Tegh Bahadur Institute of Management and Information Technology	**Delhi**	May 11 2017	FDP on Entrepreneurship Development	20
24	Dev Bhoomi Group of Institutions	Dehradun **Uttarakhand**	March 09-10, 2018	Entrepreneurship Venture Planning and Business Development	100
25	Department of Economics Kurukshetra University	Kurukshetra **Haryana**	March 16-17, 2018	Entrepreneurship Development Program	90
26	Electropreneur Park at Library building, South Campus, Delhi University	**Delhi**	April 05 2018	Alternative Investment Fund	10
27	JIMS Engineering Management Technical Campus	Greater Noida **Uttar Pradesh**	Aug 31 – Sep 01 2018	Entrepreneurship Awareness Camp	70
28	Indira Gandhi Delhi Technical University for Women, Delhi	**Delhi**	September 06-07 2018	Design Thinking	20
29	Institute of Professional Excellence and Management (IPEM) Ghaziabad	Ghaziabad **Uttar Pradesh**	September 08, 2018	Entrepreneurship Development and Idea Presentation	30
30	ACCF, Amity University	**Noida** Uttar Pradesh	February 07, 2019	Corporate Governance	40
31	Indraprastha Engineering College	Ghaziabad **Uttar Pradesh**	March 12, 2019	Entrepreneurship Development	75
32	School of Open Learning SoL DU	North Campus **Delhi**	March 27, 2019	First Youth Entrepreneurship Conclave	100
33	Kiroli Mal College, DU	North Campus **Delhi**	March 31, 2019	Introduction to Incubation Centers in India	30
34	National Council for Hotel Management and Catering Technology	Noida **Uttar Pradesh**	April 26, 2019	Entrepreneurship Development	20

35	Agri Business Incubation Center (ABIC), CCS Haryana Agricultural University Agripreneurship Orientation Program: PAHAL 2019 Under R-ABI	Hisar **Haryana**	August 07-08, 2019	Four sessions on Entrepreneurship, Motivation, Business Plan, Functional Area Development & Venture Development	30
36	**Principals/ Vice Principals/ Nodal Officers of total 41 schools of Delhi Government had participated the workshop and 56 certificates for master trainers were issued 'Business Blaster' Program of Govt. of NCTD.**	**Delhi**	**September 02-03, 2021**	**An activities-based two-day workshop on 'Entrepreneurial Mindset'**	**56**
37	Indira Gandhi Delhi Technical University for Women	**Delhi**	September 21, 2019	Entrepreneurial & Design Thinking	04
38	INMANTEC Institutions	Ghaziabad **Uttar Pradesh**	September 28, 2019	Business Idea Pitching	50
39	Indraprastha College for Women (IPCW)	**Delhi**	October 17, 2019	Entrepreneurship, Start-up & Venture Development	50
40	JIMS Engineering Management Technical Campus	Greater Noida **Uttar Pradesh**	October 21, 2019	Entrepreneurship in Dot-Com Sector	50
41	Kiroli Mal College, DU	North Campus **Delhi**	November 14, 2019	'Innovation & Incubation for Startups'	30
42	National Institute of Food Technology Entrepreneurship and Management	Sonepat **Haryana**	December 21, 2019	Faculty Development Program on Entrepreneurship	20
43	IILM Academy of Higher Learning	Lucknow **Uttar Pradesh**	January 08, 2020	Faculty Development Programme on 'Design Thinking'	30
44	Indira Gandhi Delhi Technical University for Women	**Delhi**	September 02, 03 2021	Developing Entrepreneurial Mindset for Delhi School Principals/ Nodal Officers	56
45	Ambedkar University Delhi (AUD)	**Delhi**	December 14, 2021	Entrepreneurial Idea Generation, Farming & Cultivation	40
46	Ambedkar University Delhi (AUD)	**Delhi**	July 01, 2022	Viable Idea Generation to Successful MVP	10
47	Ambedkar University Delhi (AUD)	**Delhi**	July 09, 2022	Design Thinking	25
48	ITS Engineering College	**Greater Noida**	August 23, 2022	Pre-Incubation & Incubation Facility Creation	30
49	**ni-msme program Training to the MoMSME Officers at Hotel Snow Peak, Manali (Organized by ni-msme, Hyderabad)**	**Manali, Kullu**	**September 26, 27 2022**	**MSME Innovative Scheme Role and Importance of 'Innovation, Incubation & IPR'**	**32**
50	NIET Pharmacy Institute	**Greater Noida**	October 10, 2022	Entrepreneurship & Startups	100

51	Centre for Teaching Support & Innovations (CTSI) Jamia Hamdard University	**New Delhi**	November 17, 2022	Innovation Conclave 2022 - Entrepreneurship, Innovation, Incubation	250
52	ITS School of Management	**Ghaziabad**	December 08 2022	Workshop on Entrepreneurship & Innovation	100
53	Ambedkar University Delhi (AUD)	**Delhi**	December 20, 2022	Orientation session of IEV Batch (2022-24)	20
54	Indira Gandhi Delhi Technical University for Women	**Delhi**	January 12, 2023	Innovation, Entrepreneurship & Venture Development	32
55	Amity University	**Noida**	May 04, 2023	Spawning & Shaping Entrepreneurial Motivation	90
56	**Office of the District Magistrate of Shahdara, Delhi in collaboration with Department of Industries, GNCTD & APEC Program under ODOP**	**Delhi**	**August 17, 2023**	**Capacity Building Workshop - Role of Incubation Centers in Small Venture Development**	**120**
57	Jagannath International Management School, Kalkaji	**New Delhi**	September 23, 2023	Angel Investment for Startups	50
58	Ladakh Innovation Foundation (Event at IGDTUW Delhi)	**Delhi**	January 17, 2024	Ladakh Youth Conclave Startups & Incubation	120
59	JIMS Technical Campus Rohini	**Delhi**	January 29, 2024	Entrepreneurship Skill, Attitude & Behavior Development	55
60	IGDTUW - WEAP, DC MSME funded Adv. ESDP	**Delhi**	February 05, 2024	Incubation to Investment	35
61	GS Ayurveda Medical College & Hospital	**Hapur**	February 08, 2024	Ideation to Entrepreneurism	250
62	JIMS Technical Campus Greater Noida	**Gr. Noida**	February 29, 2024	Entrepreneurship Skill, Attitude & Behavior Development	90
63	Delhi Management Association India Habitat Center	**New Delhi**	March 16, 2024	Fireside Chat – From Crowds to Angels: Unraveling the Entrepreneur's Guide to Funding	100
64	Delhi Institute of Advanced Studies	**Delhi**	March 22, 2024	Funding for Startups	100
65	Galgotias University	**Gr. Noida**	April 04, 2024	Innovation in Action - IDE Bootcamp for School Innovators & Teachers	280
66	Europe-Darkhan Innovation and Entrepreneurship Hub (EU-DIEH)	**Darkhan, Mongolia**	May 30, 2024	Funding Opportunities (as investment) for Mongolian Startups'	90
67	Gateway International School	**Sonipat**	June 28, 2024	Workshop on Design Thinking for school teachers	100
68	SheVentures – AROH Foundation (Graduation Ceremony)	**Holiday Inn New Delhi**	July 01, 2024	Fueling Success: Financial Resources for Women in Business	50
69	Galgotias University	**Gr. Noida**	July 04, 2024	Enterprise Registration & Company Incorpora.,	12

				Startups and Impressive Pitch-Deck	
70	ITS Engineering College	**Greater Noida**	July 23, 2024	Pre-Incubation & Incubation Facility Creation	28
71	GL Bajaj Center for Research and Incubation	**Greater Noida**	August 10, 2024	Mentorship regarding funding to startups funded under various schemes	32
72	The Founders Club (HBF Direct Limited)	**Holiday Inn New Delhi**	August 29, 2024	Fostering Innovation, Collaboration and Mutual Growth	150
73	NIET Pharmacy Institute	**Greater Noida**	October 08, 2024	Developing Innovation and Entrepreneurship Skill amongst Healthcare professional	110
74	ni-msme program Career Progression In-Service Training Program for M/o MSME Officials - Indian Enterprise Development Services Cadre	**Amrapali Training Center, PUSA, New Delhi**	October 15, 2024	Innovation & Incubation: Creating a Thriving Entrepreneurial Environment. Global MSME best practices - with a case.	36
75	JIMS Engineering Management Technical Campus	**Greater Noida**	January 27, 2025	Process of Innovation Development & Technology Readiness Level & Commercialization of Lab Technologies & Tech-Transfer	80
76	IIIT Delhi (AICTE funded FDP)	**New Delhi**	March 17, 2025	Problem Identification - Innovation and Entrepreneurship	40
77	ITS Engineering College	**Gr. Noida**	April 02, 2025	Prototype/ Process Design and Development	55
78	Udhmodya Foundation University of Delhi (North Campus)	**Delhi**	April 05, 2025	Presenting Action Plans-Group for feedback & refinement	50
79	Kamala Nehru College, University of Delhi & Delhi School of Skill Enhancement & Entrepreneurship Development (DSSEED)	**New Delhi**	May 02, 2025	Capacity Building Workshop on Entrepreneurship - Cognitive to Entrepreneurial Thinking – Idea to Product	50
80	Bharati College, University of Delhi & Delhi School of Skill Enhancement & Entrepreneurship Development (DSSEED)	**New Delhi**	July 30, 2025	Idea Generation & Opportunity Identification	50
81	Maitreyi College, University of Delhi	**New Delhi**	July 31, 2025	Need of Entrepreneurship Track as Career	30
82	University School of Management and Entrepreneurship (USME), DTU, East Campus	**New Delhi**	August 29, 2025	Entrepreneurship & Innovation	55

83	Shaheed Bhagat Singh College Delhi University	**New Delhi**	September 25, 2025	'Hackathon: Ideation to Productization'	65
84	ni-msme program for IES officials at IIT Roorkee – Greater Noida Campus	**Gr. Noida**	October 15, 2025	Government Schemes for Startups	40
85	Foundation Day Event of ISTD Noida Chapter	**Noida**	November 30, 2025	Exploring Entrepreneurship for Viksit Bharat	36
86	Ajay Kumar Garg Engineering College	**Ghaziabad**	February 13, 2026	Startup Idea Generation (Ideation)	20
87	Delhi Technological University	**Delhi**	February 24, 2026	Technology Readiness Level (TRL), MRL, IRL, IP Commercialization, Tech Transfer	35
88	Jamia Millia Islamia	**New Delhi**	February 25, 2026	DeepTech Startups as Engines for Economic Growth	40
89	Ambedkar University	**Delhi**	March 17, 2026	Business Model Canvas	15
90	HRIT University	**Ghaziabad**	May 15, 2026	Innovation and Incubation Ecosystem in India	110
91	Startup Stormers, Under NEEEV Scheme of GNCTD for the Delhi Government School Students	**IGDUTW Delhi**	May 25,26,27 & 29, 2026	Boot-Camps on Innovation, MVP, Startups, PMF, Incubators etc	105
92	Startup Stormers, Under NEEEV Scheme of GNCTD for the Delhi Government School Students	**AUD Delhi**	June 01, 02 2026	Boot-Camps on Innovation, MVP, Startups, PMF, Incubators etc	55
93	JIMS Rohini	**Delhi**	01-07-26	FDP on 'Transforming Management Education Ecosystem through AI'	50
94	JIMS Rohini	**Delhi**	30-07-26	Workshop on 'Design Thinking'	55
95	JIMS Rohini	**Delhi**	06-08-26	Workshop on 'Design Thinking'	55

Annexure IV

Webinar (Online sessions) Conducted after Covid Pandemic (Year 2020 onward)

Sr. No.	Organization for which webinar conducted	Date	Topic	Participants (Approx.)
1	Amity Global Business School, Pune	07-05-20	'How to Start Business Incubation Activities in the University Campus'	100
2	JIS School of Polytechnic, Kalyani, Nadia, Kolkata	12-05-20	'Scope of Entrepreneurship'	90
3	Hi Tech Institute of Engineering & Technology Ghaziabad	05-06-20	'Entrepreneurial Opportunities, Idea Generation & Validation'	70
4	Babu Banarasi Das Institute of Technology and Management Lucknow	06-07-20	'Entrepreneur, Entrepreneurship, Enterprise, Startups and Entrepreneurial Ecosystem in India'	150
5	SNS College of Technology, Coimbatore	30-07-20	'Role of Incubator in Start-ups'	25
6	JD Institute of Fashion Technology New Delhi	01-08-20	'Entrepreneurship and Business Development'	90
7	Global Triumph Foundation	09-08-20	'Marketing Management for Startups'	180
8	DITE Innovation & Incubation Foundation	11-08-20	'Plan Your Startup: A Step-by-Step Procedure'	30
9	R-Agribusiness Incubation Centre, HAU, Hisar	02-09-20	'Strategic Marketing Management for Start-ups'	40
10	AICTE ATAL – ROAD IGDTUW	10-09-20	'Design Thinking'	100
11	Amity University, Noida	18-10-20	'How Incubators look in Ideas'	100
12	ANDC inStart Foundation	30-10-20	'Importance & Challenges of IPR Protection'	40
13	JSS Business Incubator, JSSATE	12-11-20	'Entrepreneurial Qualities & Characteristics'	800
14	JIMS Greater Noida	17-11-20	'Entrepreneurship and Innovation' as Career Opportunity	150
15	Agribusiness Incubation Centre (ABIC), Hisar	25-11-20	'Entrepreneur | Entrepreneurship | Enterprise'	36
16	JSS Business Incubator, JSSATE Noida	25-11-20	'Where to START?' Idea Generation & Validation	900
17	SwasthAayu Wellness	28-11-20	Time, Network & Stress Management	30
18	Agribusiness Incubation Centre (ABIC), Hisar	14-12-20	'Entrepreneurial Enterprise, Startups and Contents of a Business Plan	36
19	Business Charcha Delhi	22-12-20	'Need and Techniques for Business Modeling'	25
20	Babu Banarasi Das Institute of Technology and Management, Lucknow	30-12-20	National Education Policy - 2020 with a focus on Innovation & Entrepreneurship	190
21	ITS, Ghaziabad	31-12-20	National Innovation & Startup Policy	250
22	CVR College of Engineering Rangareddy(D), Telangana	02-01-21	Make in India and Entrepreneurship	200
23	IIIT Incubation Centre, Delhi	22-01-21	Advanced Marketing for WEDP (EDP for women) – I	20
24	IIIT Incubation Centre, Delhi	28-01-21	Advanced Marketing for WEDP (EDP for women) – II	20

25	Mata Sundri College for Women, Delhi	10-02-21	Innovation, Entrepreneurship and Business Idea Generation	90
26	National Institute of Food Technology Entrepreneurship and Management, NIFTEM Sonepat	20-02-21	What are the available supports from an Incubation centers?	66
27	National Institute of Food Technology Entrepreneurship and Management, NIFTEM Sonepat	26-02-21	How to function an Incubation Centre at your institute?	66
	Indraprastha Engineering College, Ghaziabad	10-03-21	Sessions of Women Entrepreneurship Development Program	20
28	IIIT Incubation Centre, Delhi	22-03-21	Marketing 101 (TEDP)	30
29	IIIT Incubation Centre, Delhi	23-03-21	Advanced Marketing (WEDP)	20
30	JIMS Engineering Management Technical Campus	09-04-21	Angel Investment/ VC Funding Opportunities for Early-Stage Entrepreneurs	100
31	Delhi Technological University Delhi	23-06-21	Innovation and Startup Ecosystem Enablers from the region/State/national level	120
32	Tripura State Council for Science & Technology	24-08-21	Contents of Business Plan and Project Reports	21
33	Delhi Technological University Delhi	14-09-21	Entrepreneurial Innovations for Early-Stage Start-ups	30
34	Delhi Technological University Delhi	18-09-21	Road Mapping Innovations to Commercialization	42
35	Delhi Technological University Delhi	27-09-21	Time, Stress and Network Management	55
36	JIMS Engineering Management Technical Campus	30-09-21	Effective and Impactful Startup Pitch	360
37	IVRI, Animal Sciences Incubator, Bareilly	26-10-21	Introduction to Startups, Founding Team and Management Description	25
38	IVRI, Animal Sciences Incubator	27-10-21	Defining Business Plan – Components and Structure of B-Plan	25
39	Central University of Jharkhand, Ranchi	30-10-21	Entrepreneurial Journey in the Indian Start-up Ecosystem After Pandemic	145
40	J C Bose University, YMCA	18-11-21	Entrepreneurial Motivation through all the ripples	72
41	Netaji Subhas University of Technology NSUT, New Delhi	27-11-21	Early-Stage Product Validation Strategies	12
42	Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar	30-12-21	Entrepreneurial Enterprise and Startups	35
43	Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar	01-01-22	Contents of a Business Plan and Explanation	35
44	IGDTUW Delhi	08-01-22	Human Values and Ethics	775
45	Delhi Technological University Delhi	13-01-22	Critical Thinking: Innovation, Entrepreneurship and Startup	180
46	Jagannath International Management School, Delhi	21-01-22	Strategic Design Thinking for 'Innovation & Business Growth'	90
47	ISTD Noida Chapter, asso. with GL Bajaj Educational Inst.	25-02-22	'Career in Entrepreneurship'	100
48	D Y Patil University	28-02-22	Entrepreneurship and Leadership (FDP)	40
49	JIMS Engineering Management Technical Campus Greater Noida	28-02-22	Strategic Marketing for Early State Startups in IT	30

50	JIMS Engineering Management Technical Campus Greater Noida	23-03-22	Entrepreneurship, Innovations & Startups	30
51	JIMS Engineering Management Technical Campus Greater Noida	26-04-22	Incubation/ Acceleration: Early-Stage Entrepreneurs	30
52	ABES EC Ghaziabad	27-04-22	Career Options of Entrepreneurship in Indian Start-up Ecosystem	120
53	JIMS Engineering Management Technical Campus, Greater Noida	09-05-22	Understanding Innovations | Start-ups Point of View	55
54	Delhi Institute of Advanced Studies	28-05-22	Understanding Innovations for Early-Stage Entrepreneurs & Start-ups	180
55	Vivekananda Institute of Professional Studies, Delhi	04-06-22	Startup Planning Legal & Ethical Steps	150
56	Bundelkhand University, Jhashi	13-06-22	Innovation and Entrepreneurship Development: Why and How ?	120
57	Gitarattan International Business School, Delhi	23-06-22	Angel Investors & Venture Capitalist	120
58	Bhagwan Parshuram Institute of Technology, Delhi	02-07-22	Entrepreneurship Development 'Cognitive to Entrepreneurial Thinking'	150
59	GNIOT-Institute of Mgmt. Studies, Greater Noida	18-07-22	Developing an Entrepreneurial Mindset	200
60	Khwaja Moinuddin Chishti Language University	23-07-22	Entrepreneurship: As a career option towards Success	150
61	Bharati Vidyapeeth College of Engineering, Navi Mumbai, Mumbai	29-07-22	Angel investment/ VC Funding opportunity for Early-stage Entrepreneurs	140
62	JIMS Engineering Management Technical Campus, Greater Noida	16-08-22	Venture Capital Funding Opportunity for Early-Stage Entrepreneurs	100
63	Indira Gandhi National Tribal University (IGNTU), Amarkantak	10-11-22	Innovations, Entrepreneurship & Business Incubation (MIETY Project)	1000
64	JIMS Engineering Management Technical Campus, Greater Noida	24-11-22	Startups, Incubation & Acceleration	75
65	Gitarattan International Business School, Delhi	02-12-22	Problem Solving & Ideation	100
66	Startupvernal - BeBoss Technology LLP	03-12-22	Term Sheet & Its Components	40
67	Agribusiness Incubation Centre, CCS HAU, Hisar	12-12-22	An Impressive Pitch-deck - Purpose & Impact	30
68	Agribusiness Incubation Centre, CCS HAU, Hisar	17-12-22	Component of Business Plan & Project Reports Concept of Business Incubation	30
69	Indian Veterinary Research Institute (IVRI), Animal Sciences Incubator, Bareilly	28-12-22	Defining Business Plan, Components & Structure of B Plan	30
70	Indian Veterinary Research Institute (IVRI), Animal Sciences Incubator, Bareilly	29-12-22	Introduction to Startups, Founding Team & Management Description	30
71	JIMS Engineering Management Technical Campus, Greater Noida	30-12-22	Startups – Valuation & Investments	70

72	JIMS Engineering Management Technical Campus, Greater Noida	13-01-23	Intellectual Property Rights for IT Startups	88
73	Delhi Technological University Delhi	26-01-23	Funding Alternatives for Startups	36
74	Ramanujan College, Delhi University	28-02-23	Process of Innovation Development & Technology Readiness Level (TRL)	100
75	The Institute of Cultural Affairs (ICA), Kathmandu, Nepal	11-03-23	Fund Raising for NGOs (International Participants)	76
76	Startupvernal - BeBoss Technology LLP	18-03-23	Role of Business Incubator in a Startup	21
77	JIMS Engineering Management Technical Campus, Greater Noida	24-03-23	Business Canvas Model	90
78	Delhi Technological University, Delhi	15-04-23	Funding Alternatives for Startups	110
79	JIMS Engineering Management Technical Campus, Greater Noida	24-04-23	Angel Investment/VC Funding Opportunity for Early-Stage Entrepreneurs	205
80	AIC BIMTECH, Gr. Noida	26-05-23	Funding Source for Incubators	08
81	JIMS Engineering Management Technical Campus, Greater Noida	30-05-23	Creative Problem Solving & Ideation	210
82	Indraprastha Engineering College, Ghaziabad	13-06-23	Marketing Management Product Promotion, Sales & Advertisement	40
83	IIMT Engineering College, Meerut	01-07-23	Entrepreneurship & Innovation	250
84	Galgotias University, Greater Noida	03-08-23	Unleashing Entrepreneurship: Present Scenario	305
85	Galgotias University, Greater Noida	09-08-23	Developing Soft Skills, Working in collaboration & team building	302
86	Indraprastha Engineering College, Ghaziabad	17-08-23	Unleashing Entrepreneurship: Present Scenario	80
87	ECED, Ramachandra College of Engineering, Eluru West Godavari	08-09-23	FDP on Entrepreneurship Pre-feasibility of a Project Preliminary Project Report	38
88	Bharati Vidhyapeeth Pune	09-09-23	Innovation & Chandrayaan – 3	110
89	DTU Innovation & Incubation Foundation, DTU Delhi	16-09-23	Critical Characteristics of a Successful Minimum Viable Product (MVP)	45
90	DTU Innovation & Incubation Foundation, DTU Delhi	17-09-23	Startup Readiness Levels (TRLs/ IRLs/ MRLs etc.)	60
91	JIMS Engineering Management Technical Campus, Greater Noida	26-09-23	Critical Characteristics of a Successful Minimum Viable Product (MVP)	88
92	Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar	12-10-23	Business Plan & Its Components	30
93	Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar	16-10-23	How to make an impressive pitch-deck	30
94	Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar	17-10-23	Format of a Detailed Project Report	30
95	JIMS Engineering Management Technical Campus, Greater Noida	20-10-23	Problem Solving & Ideation Workshop	90

96	JIMS Engineering Management Technical Campus, Greater Noida	23-11-23	Achieving Problem Solution Fit & Product Market Fit	88
97	IMS Engineering College Ghaziabad	25-11-23	Problem Solving & Ideation	100
98	Indian Veterinary Research Institute (IVRI), Animal Sciences Incubator, Bareilly	28-11-23	Introduction to Startups ecosystem, Understanding of Startup Journey	30
99	Indian Veterinary Research Institute (IVRI), Animal Sciences Incubator, Bareilly	29-11-23	A General Overview of a Business Plan & case studies of successful startups	30
100	BeBoss Technology LLP	30-12-23	Scientific way of Ideation – Entrepreneurship Masterclass	55
101	Amity University FDP in association with NSTEDB, DST	04-03-24	Cost of Project, Sources of Finance, Profitability, BEP, Working Capital Assessment	55
102	Amity University WEDP in association with NSTEDB, DST	05-03-24	Business Opportunity Guidance Interactions with DIC, DI-MSME, Lead Bank etc.	70
103	Amity University WEDP in association with NSTEDB, DST	11-03-24	Online Interactions with Technical Experts for finalizing project	70
104	JIMS Engineering Management Technical Campus, Greater Noida	17-03-24	Business Model Canvas	110
105	DTU Innovation & Incubation Foundation, DTU Delhi	06-04-24	Startup Funding Alternatives	58
106	JIMS Engineering Management Technical Campus, Greater Noida	10-04-24	Prototyping Process Model through Design Thinking	90
107	Galgotias University, Greater Noida	05-06-24	Angel Investment/VC Funding Opportunities for Early-Stage Entrepreneurs	100
108	Indian Veterinary Research Institute (IVRI), Animal Sciences Incubator, Bareilly	10-07-24	Blue Print to Success Crafting a Winning Business Plan	32
109	Khalsa College, Patiala	14-08-24	Lean Start-up & Minimum Viable Product Business: Boot-Camp Mentoring	77
110	Atal Bihari Vajpayee Indian Institute of Information Technology and Management, (ABV IIITM) Gwalior	24-08-24	Innovation Readiness, R&D Investment, and Technological Resilience	25
111	Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar	23-10-24	Business Plan and It's Components	40
112	Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar	24-10-24	Format of Detailed Project Report	40
113	WeWomen, Karyashla Foundation	01-06-25	Entrepreneurial Mindset and Entrepreneurship	15
114	JIMS Engineering Management Technical Campus, Greater Noida	20-08-25	Idea Generation & Opportunity Identification for Startups	80
115	Indian Veterinary Research Institute (IVRI), Animal Sciences Incubator, Bareilly	16-09-25	Defining Business Plan: Components and Structure	30

116	JIMS Engineering Management Technical Campus, Greater Noida	24-09-25	Strategic Intent and SWOT Framework for Startups	80
117	JIMS Engineering Management Technical Campus, Greater Noida	03-10-25	Unit Economics for Startups	74
118	Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar	14-10-25	Business Plan and It's Components	65
119	Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar	14-10-25	Format of Detailed Project Report	65
120	JIMS Engineering Management Technical Campus, Greater Noida	07-11-25	Growth Hacking Strategies for Startups	75
121	JIMS Engineering Management Technical Campus, Greater Noida	19-01-26	TRL, IRL, MRL, IP Commercialization, Tech Transfer	75
122	JIMS Engineering Management Technical Campus, Greater Noida	17-02-26	Idea Generation & Supporting Ecosystem	86
123	JIMS Engineering Management Technical Campus, Greater Noida	13-03-26	DeepTech Startups as Catalysts for Viksit Bharat: From TRL to Market Impact	80
124	JIMS Engineering Management Technical Campus, Greater Noida	22-04-26	Workshop on raising capital and finance management for Start-ups	76
125	Malaviya Mission Teacher Training Programme, FDP jointly organized by AUD Delhi and Devi Ahilya University Indore	18-05-26	Landscape Analysis: Innovation, The Mentor's Role	77
126		19-05-26	Industry 4.0 – Interventions in the Startups Ecosystem	78
127		22-05-26	Marketing Management and Personnel Management for Startups	81

Annexure V

Sessions conducted at National Institute of Entrepreneurship and Business Development (NIESBUD), Ministry of Skill Development and Entrepreneurship

1. Half day session – June 08, 2026 (FDP on Entrepreneurship and E-Waste Management)
2. Half day session – March 23, 2026 (Value Proposition for ITEC Countries Medical Professionals)
3. Half day session – March 19, 2026 (Startup Ideation & Validation for Sri Lankan Entrepreneurs)
4. Half day session – March 19, 2026 (Training to District & Community RP of Lakhpati Didi Scheme)
5. Half day session – February 14, 2026 (Startup Idea Generation for ITEC Countries Professionals)
6. Half day session – January 28, 2026 (Startup Incubation Support for ITEC Countries Professionals)
7. Half day session – January 22, 2026 (Entrepreneurial Ecosystem for ITEC Countries Professionals)
8. Half day session – January 06, 2026 (Ethical Leadership for Bhutan Govt Police Officials)
9. Half day session – December 09, 2025 (Startup and Incubation for South Sudan Govt Officials)
10. Half day session – October 16, 2025 (Startup and Incubation under DC MSME Adv. MDP)
11. Half day session – October 06, 2025 (Startup and Incubation for Maldives Govt Officials)
12. Half day session – September 23, 2025 (Startup and Incubation for Uganda Govt Officials)
13. Half day session – July 04, 2025 (Ethical Leadership for ITEC Countries Professionals)
14. Half day session – June 24, 2025 (Entrepreneurship for Husbandry & Poultry Entrepreneurs)
15. Half day session – May 26, 2025 (Entrepreneurial Leadership for ITEC Countries Professionals)
16. Half day session – April 15, 2025 (Entrepreneurship & Inno. at PM Vishwakarma TOT Valedictory Event)
17. Half day session – March 27, 2025 (Entrepreneurial Leadership for ITEC Countries Professionals)
18. Half day session – March 12, 2025 (Startup & Incubation for ITEC Countries Professionals)
19. Half day session – November 20, 2024 (FDP sponsored by NSTEDB, DST)
20. Half day session – November 13, 2024 (Women and Youth Entrepreneurship in WASH domain)
21. Half day session – October 16, 2024 (Startup & Incubation for ITEC Countries Professionals)
22. Half day session – September 19, 2024 (Startup & Incubation for ITEC Countries Professionals)
23. Half day session – May 13, 2024 (Design Thinking for participants of Bhutan)
24. Half day session – March 21, 2024 (Design Thinking through various activities)
25. Half day session – March 19, 2024 (Design Thinking for Entrepreneurs)
26. Half day session – March 01, 2024 (Gen AI in Startups)
27. Half day session – February 21, 2024 (Startup & Incubation for ITEC Countries Professionals)
28. Half day session – February 08,2024 (Startup & Incubation for ITEC Countries Professionals)
29. Half day session – January 03,2024 (Startup & Incubation for ITEC Countries Professionals)
30. Half day session – December 27,2023 (Ideation under PM Vishwakarma Yojna)
31. Half day session – December 18,2023 (Startup & Incubation for ITEC Countries Professionals)
32. Half day session – November 03,2023 (Startup & Incubation for ITEC Countries Professionals)
33. Half day session – July 27, 2023 (Startup & Incubation for ITEC Countries Professionals)
34. Online session – May 11, 2023 (Faculty Development Program on Entrepreneurship)
35. Online session – March 23, 2023 (FDP organized by NIESBUD Dehradun)
36. Half day session – March 15, 2023 (EDP for Indian Navy retired professionals)
37. Online session – March 06, 2023 (FDP organized by NIESBUD Noida)
38. Online session – March 02, 2023 (FDP organized by NIESBUD Noida)
39. Online session – February 25, 2023 (FDP organized by NIESBUD Dehradun)
40. Online session – February 22, 2023 (FDP organized by NIESBUD Dehradun)
41. Half day session – February 10, 2023 (Entrepreneurship Program for International Professionals)
42. Half day session – February 08, 2023 (Entrepreneurship Program for International Professionals)
43. Half day session – November 25, 2022 (Trainers of Innovative Change - ICCSPL and ICCo)
44. Half day session – November 23, 2022 (Entrepreneurship Program for International Students)
45. Half day session – November 22, 2022 (Trainers of Innovative Change - ICCSPL and ICCo)
46. Half day session – October 11, 2022 (Entrepreneurship Program for International Students)
47. Half day session – July 14, 2022 (Start-up Management for IES Recruited ISDS Batch)
48. Half day session – July 12, 2022 (Start-up Management for IES Recruited ISDS Batch)
49. Half day session – June 14, 2022 (Startup & Incubation for ITEC Countries Professionals)

50. Half day session – June 06, 2022 (Startup & Incubation for ITEC Countries Professionals)
51. Online session – March 24, 2021 (Women Entrepreneurship Development Program)
52. Online session – January 21, 2021 (Women Entrepreneurship Development Program)
53. Online session – January 18, 2021 (Faculty Development Program on Entrepreneurship)
54. Online session – January 11, 2021 (Faculty Development Program on Entrepreneurship)
55. Half day session – January 16, 2020 (Faculty Development Program on Entrepreneurship)
56. Half day session – November 28, 2019 (Faculty Development Program on Entrepreneurship)
57. Half day session – November 28, 2019 (EDP DST NIMAT)
58. Half day session – November 16, 2019 (EDP and Business Incubation)
59. Half day session – November 09, 2019 (Orientation on EDP)
60. Half day session – July 28, 2019 (EDP and Business Incubation)
61. Half day session – March 02, 2019 (Orientation on EDP)
62. Half day session – January 20, 2019 (Orientation on EDP)
63. Half day session – December 02, 2018 (Orientation on EDP)
64. Half day session – September 08, 2018 (Orientation on EDP)
65. Half day session – January 27, 2018 (Orientation on EDP)
66. Half day session – December 24, 2017 (Orientation on EDP)
67. Half day session – December 02, 2017 (Training Programme on Cluster Approach)
68. Half day session – November 26, 2017 (Orientation on EDP)
69. Half day session – November 24, 2017 (Training Programme on Cluster Approach)
70. Half day session – October 28, 2017 (Orientation on EDP)
71. Half day session – October 24, 2017 (Capacity Building on Entrepreneurship Development)
72. Half day session – August 27, 2017 (Orientation on EDP)
73. Half day session – July 30, 2017 (Orientation on EDP)
74. Half day session – July 26, 2017 (Capacity Building on Entrepreneurship Development)
75. Half day session – July 11, 2017 (Capacity Building on Entrepreneurship Development)
76. Half day session – July 02, 2017 (Orientation on EDP)
77. Half day session – June 20, 2017 (FDP on Entrepreneurship Development)
78. Half day session – May 28, 2017 (Orientation on EDP)
79. Half day session – May 13, 2017 (Why small businesses fail?)
80. Half day session – April 22, 2017 (Orientation on EDP)
81. Half day session – April 09, 2017 (Why small businesses fail?)
82. Half day session – March 26, 2017 (Orientation on EDP)
83. Full day session – March 04, 2017 (FDP on Entrepreneurship Development)
84. Half day session – February 07, 2017 (FDP on Entrepreneurship Development)
85. Half day session – January 20, 2017 (FDP on Entrepreneurship Development)
86. Half day session – January 18, 2017 (FDP on Entrepreneurship Development)
87. Half day session – December 23, 2016 (FDP on Entrepreneurship Development)
88. Half day session – December 22, 2016 (FDP on Entrepreneurship Development)
89. Half day session – December 15, 2016 (FDP on Entrepreneurship Development)
90. Half day session – December 14, 2016 (FDP on Entrepreneurship Development)
91. Full day session – November 24, 2016 (FDP on Entrepreneurship Development)
92. Half day session – November 23, 2016 (FDP on Entrepreneurship Development)
93. Full day session – November 15, 2016 (FDP on Entrepreneurship Development)
94. Full day session – September 27, 2016 (FDP on Entrepreneurship Development)
95. Half day session – September 05, 2016 (Defence; Directorate General Resettlement)
96. Half day session – August 27, 2016 (Orientation on EDP)
97. Full day session – August 22, 2016 (FDP on Entrepreneurship Development)
98. Half day session – July 24, 2016 (Online marketing and Entrepreneurship)
99. Half day session – July 23, 2016 (Orientation on EDP)
100. Half day session – July 22, 2016 (FDP on Entrepreneurship Development)
101. Half day session– July 15, 2016 (FDP on Entrepreneurship Development)
102. Half day session– July 13, 2016 (FDP on Entrepreneurship Development)

Annexure VI

Major Programs Organized at IGDTUW Anveshan Foundation (24th January 2017 onward)

S.No.	Theme	Venue	Date (DD/MM/YYYY)		Duration (Days)	No. of Trainees Trained
			From	To		
1.	Start-up Management	IGDTUW Anveshan Foundation	15/06/2020	24/07/2020	40	30
2.	Innovation & Entrepreneurship	IGDTUW Anveshan Foundation	21/09/2020	31/12/2020	100	70
3.	Machine Learning and Deep Learning	IGDTUW Anveshan Foundation	08/06/2021	31/07/2021	50	120
4.	Cyber Security: Operations and Technological Solutions	IGDTUW Anveshan Foundation	12/06/2021	25/07/2021	45	92
5.	Family Business & Entrepreneurship	IGDTUW Anveshan Foundation	14/06/2021	23/07/2021	40	12
6.	Start-up Management	IGDTUW Anveshan Foundation	14/06/2021	23/07/2021	40	40
7.	Innovation & Entrepreneurship	IGDTUW Anveshan Foundation	23/08/2021	26/11/2021	90	72
8.	Business Informatics: Startup's Perspective	IGDTUW Anveshan Foundation	23/08/2021	26/11/2021	90	40
9.	Entrepreneurship Management	IGDTUW Anveshan Foundation	24/01/2022	15/03/2022	50	122
10.	Science and Practice of Happiness	IGDTUW Anveshan Foundation	02/03/2022	29/04/2022	50	91
11.	Start-up Management	IGDTUW Anveshan Foundation	13/06/2022	29/07/2022	45	66
12.	Digital Marketing & Web Development	IGDTUW Anveshan Foundation	13/06/2022	29/07/2022	45	84
13.	Science and Practice of Happiness	IGDTUW Anveshan Foundation	29/08/2022	14/10/2022	45	100
14.	Spanish Communication	IGDTUW Anveshan Foundation	29/08/2022	14/10/2022	45	08
15.	Entrepreneurship & Venture Development	IGDTUW Anveshan Foundation	12/09/2022	25/11/2022	70	40
16.	Python: Beyond the Basics	IGDTUW Anveshan Foundation	12/09/2022	25/11/2022	70	65
17.	Women Entrepreneurship Acceleration Program on SAAS, AI, EdTech, HealthTech, Consumer Retail	IGDTUW Anveshan Foundation	12/01/2023	24/02/2023	42	36

18.	Web/ App Development & Digital Marketing	IGDTUW Anveshan Foundation	29/05/2023	07/07/2023	40	121
19.	Decentralising Learning: Algorand's Blockchain Training Advancement	IGDTUW Anveshan Foundation	19/06/2023	28/07/2023	40	61
20.	Entrepreneurship & Startup Management	IGDTUW Anveshan Foundation	21/08/2023	25/11/2023	90	57
21.	Export Procedure and Documentations	IGDTUW Anveshan Foundation	09/10/2023	23/12/2023	70	44
22.	Accelerating and Scaling up Women Enterprises in Agnostic Sectors	IGDTUW Anveshan Foundation	20/11/2023	05/02/2024	70	24
23.	Business Development & Growth in Ready Garment Industry	IGDTUW Anveshan Foundation	05/02/2024	23/03/2024	45	21
24.	Python & Machine Learning	IGDTUW Anveshan Foundation	03/06/2024	12/07/2024	40	256
25.	Computer Vision and Deep Learning	IGDTUW Anveshan Foundation	10/06/2024	19/07/2024	40	316
26.	Innovation & Startup Management	IGDTUW Anveshan Foundation	18/06/2024	31/07/2024	45	58
27.	Advanced Industry Practices in Emerging Technologies	IGDTUW Anveshan Foundation	21/10/2024	30/10/2024	40	110
28.	Accelerating Women's Entrepreneurship in Tech Startups and Innovation	IGDTUW Anveshan Foundation	06/01/2025	16/01/2025	14	24
29.	Entrepreneurial Leadership – Lead to Growth	IGDTUW Anveshan Foundation	07/04/2025	16/05/2025	40	65
30.	Data-Driven MarTech Strategies for Next-Gen Digital Campaigns	IGDTUW Anveshan Foundation	02/06/2025	31/07/2025	42	33
31.	Industry 4.0 Support to New Era MSMEs of India A Fifteen-Day Industrial Training in association with NSIC. Okhla	Indira Gandhi Delhi Technical University for Women	21/07/2025	04/08/2025	15	28
32.	Startup Development in Emerging Technology	IGDTUW Anveshan Foundation	17/10/2025	30/11/2025	45	225

33.	AI Entrepreneurship: Technologies & Startup Scaling	IGDTUW Anveshan Foundation	09/02/2026	03/05/2026	45	44
34.	Innovation and AI-Driven Economy for Sustainability, Inclusivity, and ESG	IGDTUW Anveshan Foundation	Started from 01st June 2026	Six Weeks	42	22
35.	Full Stack Development (In association with AI& DS Dept.)	IGDTUW Anveshan Foundation	Started from 01st June 2026	Six Weeks	42	250
36.	Machine Learning with Generative AI using Python	IGDTUW Anveshan Foundation	Started from 01st June 2026	Eight Weeks	56	455
37.	Computer Vision and Deep Learning with Generative AI	IGDTUW Anveshan Foundation	Started from 01st June 2026	Eight Weeks	56	105

***Apart from the above, more than 500 programs/ workshops are conducted for duration up to five days.**

Annexure VII

Jury Member to select and evaluate (for funding support) the startups

- Regular **Jury Member** for the selection of startups for pre-incubation, incubation, funding and exit for DTU, Delhi Universities, SCERT, AUD, and all other Delhi Universities and Colleges since last seven years.
- **Advisor/ Mento/ Trainer** and **Jury member** with New Era of Entrepreneurial Ecosystem and Vision (NEEEV) program of SCERT and attended various such programs/ events.
- **Jury Member** for an exhibition cum pitching event of various colleges of Delhi University 'UG Research and Entrepreneurship Exhibition **UGREE 2026**' on April 22, 2026 at Multi-purpose hall, Delhi University North Campus.
- Jury Member for **Pack Innovation Start-Up Conclave-Concurrent Event of ISPI-2026** on 13.03.2026 organized by Indian Institute of Packaging (IIP), Delhi at Hotel Eros, Delhi.
- **Judge** for the final round of STEMpreneur, organized by Kreativity League, ABL Education on 27th December 2024 at IIT Delhi.
- **Judge** for Startup Evaluation at IPU Innovation and Incubation Center, GGIPU East Campus, Delhi on several days since 2023.
- In the **Jury Panel** of DTU Innovation and Incubation Foundation (regularly visiting since 2018). Have been part of more than thirty such evaluation sessions till date.
- **Juror** for the event 'Unpollute – A sustainable conclave' for the startups participating at Miranda House Delhi University on October 01, 2024.
- **Jury Member** for SIDBI Young Environmental Champion Challenge on January 04-05, 2024.
- **Reviewer** of research papers submitted for conference on 'Entrepreneurial Education: A path to developing Entrepreneurial Mindset, Innovation and Economic growth' held on December 04-05, 2023 organized by 'State Council of Educational Research and Training (SCERT), New Delhi.
- **Jury Member** of 'Anubhav Seed Fund Evaluators' organized by ihub-anubhuti (IIIT Delhi) on August 25, 2023.
- **Jury Member** during 'Case Writing Competition' on 14th April 2023 organized by ICRC – AIMA (All India Management Association).
- **Jury Member** on February 23, 2023 for 'International Student Startup Idea Competition' organized by CINTANA Foundation, the Northcap University & Esa Unggul University.
- **Judge** on September 08, 2022 for IPU Innovation and Incubation Foundation
- **Judge** in LEZERO 2022 on February 26 2022 at IEDC, Delhi Institute of Advanced Studies
- **Jury Member** on February 05, 2022 Innopreneur Startup Contest 7th Edition 2021
- **Jury Member** for International Startup Contest (online) on January 31, 2021.
- **Jury Member** of Mock Demo Session (online) of TiE New Delhi on December 15, 2020.
- **Judge** in Business Plan Competition on February 08, 2020 at INMANTEC Ghaziabad.
- **Business Plan Evaluator** in the UGC sponsored program on Entrepreneurship on February 05, 2020 at Kirori Mal College, Delhi
- **Judge** in technical ideas, Solution, PoC, PoV Hackathon under MHRD IIC on January 21, 2020 at Deen Dayal Upadhyay College, Dwarka, Delhi.
- **Jury Member** at Innopreneur – 2019 on January 03, 2020 in the regional round (Delhi) of Innopreneur Contest at IGDTUW, organized by Lemon School of Entrepreneurship and GiZ.
- **Judge** in Technical Business Idea, Innerve Hack – 2019 on October 12, 2019 at IGDTUW Anveshan Foundation, Kashmere Gate, Delhi.
- **Judge** in business plan competition on September 14, 2019 at Entrepreneurship Conclave, IPEM Ghaziabad in association with GDA.
- **Committee Member** of Investment Committee on August 28, 2019 at AIACTR Incubation and Research Foundation, Geeta Colony, Delhi.
- **Jury Member** in one of the selection panels of Business Idea Pitching Session on August 10, 2019 at NSUT, Dwarka, New Delhi on an event organized by IIC MHRD.
- **Member** as Selection Committee Panel on June 14, 2019 at ANDC Instart Foundation, Kalkaji, New Delhi – 110019.
- **Jury Member** for the Elevator Pitch: Economic Times Power of Ideas (ETPI) 2017 for two panels (Consumer & Retail sector and Education Sector) on January 20, 2018 at 91Springboard, Gurgaon.

Annexure VIII

Keynote/ Distinguished Speaker/ Session Chair

- **Chief Guest** for the Valedictory Ceremony event of **Hacknovate 7.0** on 04th April 2026, concluded at ABES IT, Ghaziabad.
- **Moderator for the Panel Discussion** at 'Leadership & Development Summit – 2026' on the theme 'Green Skills and Future Jobs: Preparing India's Workforce for a Sustainable and Ethically Driven AI Economy' happened on 03rd April 2026 at G L Bajaj Institute of Management, Greater Noida in association with ISTD.
- Panelist at '**Startup** & **VC Fund Expectations**: **Expectations vs**. **Reality**' at Indian Habitat Center, organized by JIMS Delhi on 03rd February 2026.
- **Panelist** at 'Enabling Ecosystems for Women Entrepreneurs - A Stakeholders' Conference' organized by DMA, Aroh Foundation and FIS at India Habitat Centre on the theme 'Women in Business - Opportunities and Challenges' happened on April 26, 2025.
- **Moderator for the Panel Discussion** at Startup Submit – 2024 on the theme 'The Future of Innovation from Start-up to Global Impact' happened on 18th December 2024 at ITS School of Management, Ghaziabad.
- **Panelist** at Startup Master Class (SMC) on the theme 'How to plan your Go-To-Market and how it can help you grow your business and What are External factors like policies affecting your GTM?' happened on 23rd November 2024 at the Dr Ambedkar International Center, New Delhi.
- **Panelist** at Computer Society of India – Ghaziabad Chapter event on the theme (Panel Discussion) 'Bridging the Skill Gap: Aligning Academic Curricula with Industry Needs' at hotel Lemon Tree Ghaziabad on November 09 2024.
- **Special Speaker** at an event organized by the Founders Club (HBF Direct Limited) on the theme 'Idea to IPO' at the hotel Holiday Inn, New Delhi on August 23, 2024.
- **Distinguished Speaker** at Graduation Ceremony of Women Entrepreneurs of SheVentures organized by AROH Foundation at the hotel Holiday Inn, New Delhi on July 01, 2024.
- **Fireside Chat**: - Theme – 'From Crowds to Angels: Unraveling the Entrepreneur's Guide to Funding' organized by Delhi Management Association at India Habitat Center on March 16, 2024.
- **Distinguished Speaker** at National Conference on Innovation and Entrepreneurship & Startup Summit (NCIESS 2024) conducted at IIT Delhi on February 29, 2024.
- **Keynote Speaker** at Innovation Mela organized by Nasscom Foundation on 'Role of technology (IoT & AI/ML) and Innovation in Achieving Sustainability Goals' on February 27, 2024.
- **Keynote Speaker** for National Conference on Empowering Sustainability and Entrepreneurship
- **Guest of Honor** - Education in Higher Learning and Multidisciplinary Exploration conducted by Modern College in association with ni-msme on February 23, 2024.
- **Panelist Speaker** | Innovation Mela | The use of technology in solving societal problems and the potential for college startups to create social impact' on March 01, 2023 organized in the physical mode by Nasscom Foundation & CISCO thingQbator.
- **Panelist Speaker** | International Conference | Topic 'Entrepreneurship, Innovation and Leadership' on December 17, 2020 virtually for Amity University.
- **Session Chair** | National Conference | Topic 'Modern Research in Business Practices, Social Changes and Education System' on February 06, 2020 at BCIPS in association with GGSIPU.
- **Keynote Speaker** Topic – 'Dimensions for sustainable growth among working women in India' on November 18-19 2016 at Aishwarya Group of Institutions, Udaipur.
- **Session Chair** | National Conference. Topic 'Growth with Human Face in the Era of Economic Downturn: Challenges Ahead' on March 18 2013 at HRIT Ghaziabad
- **Session Chair** | National Conference | Topic 'Innovation: A Survival Mantra for Success' on March 26 2011 at SGI, Ghaziabad.

Annexure IX

(Journals, Conferences, and Book Chapters)

A. Journals Publication (as Solo Author)

- **Entrepreneurship: External and Internal Rationalization** (2016) in Vidushi, Journal of Ghanshyam Binani Academy of Management Sciences, Mirzapur Vol. 8 No. 2 July-December 2016 ISSN 0974-6374 Pages 26-36.
- **'TRANSIL' – Seven crucial areas in women entrepreneurship** (2016) in Aishwarya Research Communication, Journal of Aishwarya Institute of Management and IT, Udaipur Vol. 8 August 2016 ISSN 0975-3613 Pages 10-19.
- **IT Incubation: Branding & Resourcing** (2014) in IJGM (International Journal of Global Management) by Faculty of Management Studies, VNS Group of Institutions, Bhopal Vol.5 Issue 1. August 2014 ISSN 0975-8291 Pages 01-09
- **Future Gateway of Logistics in India** (2014) in Spandan International Journal of Business Management by FMS GNIT Kolkata Vol.1 Issue 1. ISSN 2348-666X Pages 124-135
- **Individuals in the Era of Economic Turmoil** (2014) in Journal of Management Values and Ethics by Gwalior Management Academy Vol. 4 Issue 1. ISSN 2249-9512 Pages 43-51
- **Beehive Entrepreneurship for Social Causes** (2013) in ZIJMR (Zenith International Journal of Multidisciplinary Research Online) by Zenith International Research & Academic Foundation (ZIRAF) Vol. 3 Issue 12. December 2013 ISSN 2231-5780 Pages 98-104
- **Dynamic Entrepreneurship in Static Pipeline** (2013) in Asia Pacific Journal of Management & Entrepreneurship Research (APJMER) by Lebanon International Foundation Vol. 2 Issue 1 ISSN 2277-8098 Pages 26-36.
- **Essentials for Entrepreneurship Development** (2012) in Globsyn Management Journal (GMJ) by Globsyn Business School (GBS), Kolkata Vol. 6 Issue 1&2 ISSN 0973-9181 Pages 51-59.
- **Innovations in Entrepreneurship** (2010) in WISDOM by VSBM (Vishveshwarya School of Business Management) Ghaziabad Vol. 2 Issue Dec 2010 ISSN 0975-2714 Pages 25-29.

B. Journals Publication (as Co-Author)

- **Concepts and misperception of school teachers regarding Attention deficit hyperactivity disorder (ADHD)** (2014) in Training and Development Journal Bhubaneswar (Co-Author: Dr. Nimisha) Vol-5, No-2 ISSN 2231-0681 Pages 77-81.
- **Structural Support for Small Business in India** (2014) in International Journal of Management (Co-Author: Dr. Balraj Singh) by MIT College of Management Moradabad Vol. 2 Issue 1 ISSN 2321-6700 Pages 15-17.

C. Conference Participation (as Paper Presenter)

Publication (with full paper)

- **'Importance of Succession Planning in Indian Organizations'** in two days International Conference 'Changing Dynamics in the Global Village' (ISBN 978-93-82563-59-4 page no. 468-478 with a co-author Ms. Neeru Raghav) by SCMS, Symbiosis International University Noida on Jan 5-6 2013.
- **'Entrepreneur's Contribution in New Economy'** in one day National Conference 'Entrepreneurship & Innovations' (page no. 57-64 with one co-author) at Shree Ganpati Institute of Technology, Ghaziabad on Feb 20 2009.

Publication (with abstract)

- **'Public-private partnership (PPP) in Education Sector'** in one day national conference 'Emerging Treads in Management & Technology: Challenges & Opportunities' organized by SGIT Ghaziabad on October 17, 2015.
- **'Corporate Governance Practices in India: Then and Now'** in two days national conference 'Corporate Governance' by Jaipuria Institute of Management (JIM) Lucknow on Dec 21-22 2013.
- **'The Great Depression and its Remedy (Economy vs. Human Face)'** in two days National Seminar 'Growth with Human Face in the Era of Economic Downturn: Challenges Ahead' by HRGI Ghaziabad on Mar 18-19 2013.
- **'SMEs Barriers in India'** in one day National Conference 'Entrepreneurship and Challenges in Global Environment' at Saraswati Institute of Engineering and Technology, Ghaziabad on Mar 27, 2010
- **'Branding Strategy: Incubation in IT Industry'** in two days National Conference 'Future Trends in Applications of Computers in Science and Technology' at IMS Engineering College, Ghaziabad on Feb 7-8 2009.

D. Book Chapter

- **'Potential Entrepreneurs: Gear-up for Start-up'** (2018) as a chapter in a book titled 'Entrepreneurship and Other Contemporary Issues' (Publisher - First Print Publication) ISBN No. 978-93-88018-01-2 Pages 36-43.
- **Startups, Incubators & Accelerators, a chapter of the reading material in the form of a book on 'Entrepreneurship Development Program' (2023) published by National Institute for Entrepreneurship and Small Business Development (NIESBUD), MoSDE, GoI.**
  Handbook available at https://www.niesbud.nic.in/e-book/EDP-Handbbook-2023.pdf page no, 44 to 62.
- **Contributor, 'Innovation & Ideation' (for teachers/ trainers), a perspective of entrepreneurial mindset (2023) released by the State Council of Educational Research & Training (SCERT), Delhi**
- **Contributing (in the process) to the 'Ideation & Innovation' a book for students under Entrepreneurship Mindset Curriculum (EMC) (2024) to be released by the State Council of Educational Research & Training (SCERT), Delhi.**

Annexure X – Faculty/ Visiting Faculty (for complete course) | Details

Sr. No.	Institute	Place	Subject	Course	Year
1	**CSS National Institute of Agricultural Marketing (NIAM) (Ministry of Agricultural & Farmers Welfare, Govt. of India)**	Jaipur	**Design Thinking and Innovation**	PGDM Sustainable Mgmt Second Sem	2026
2	**CSS National Institute of Agricultural Marketing (NIAM) (Ministry of Agricultural & Farmers Welfare, Govt. of India)**	Jaipur	**Strategic Management**	PGDM Sustainable Mgmt Second Sem	2026
3	**Indira Gandhi Delhi Technical University for Women (IGDTUW)**	Delhi	**Promotional Marketing**	MBA Fourth Semester	2026
4	**Indira Gandhi Delhi Technical University for Women (IGDTUW)**	Delhi	**Marketing of Services**	BBA Sixth Semester	2026
5	**CSS National Institute of Agricultural Marketing (NIAM) (Ministry of Agricultural & Farmers Welfare, Govt. of India)**	Jaipur	**Total Quality Management**	PGDBAM Fourth Trimester	2026 2025
6	**CSS National Institute of Agricultural Marketing (NIAM) (Ministry of Agricultural & Farmers Welfare, Govt. of India)**	Jaipur	**Strategic Management**	PGDBAM Third Trimester	2025
7	**Indira Gandhi Delhi Technical University for Women (IGDTUW)**	Delhi	**Strategic Management**	MBA Third Semester	2025
8	**Indira Gandhi Delhi Technical University for Women (IGDTUW)**	Delhi	**Operations Management**	BBA Third Semester	2025
9	**CSS National Institute of Agricultural Marketing (NIAM) (Ministry of Agricultural & Farmers Welfare, Govt. of India)**	Jaipur	**Strategic Management**	PGDBAM Fifth Trimester	2023 2022 2020 2019 2018 2017
10	**Ambedkar University Delhi (AUD)**	Delhi	**Action Learning Segment (ALS)**	MBA (IEV)	2023
11	**CSS National Institute of Agricultural Marketing (NIAM) (Ministry of Agricultural & Farmers Welfare, Govt. of India)**	Jaipur	**Entrepreneurship and Skill Development**	PGDBAM Sixth Trimester	2019
12	**Indira Gandhi Delhi Technical University for Women (IGDTUW)**	Delhi	**Business Entrepreneurship**	B.Tech. Final Year MBA Second Year	2022 2020 2019 2018 2017
13	**Indira Gandhi Delhi Technical University for Women (IGDTUW)**	Delhi	**Human Value & Professional Ethics**	B.Tech. Fifth Sem.	2018
14	**Indira Gandhi Delhi Technical University for Women (IGDTUW)**	Delhi	**Organizational Behaviour**	MCA Fifth Sem.	2018 2017
15	**Symbiosis Centre of Management Studies**	Noida	**Business Entrepreneurship**	B.B.A Third Year	2016

16	**Mangalmay Group of Institutions**	Greater Noida	**Integrated Mkting Communication**	MBA Second Year	2015
17	**Global Institute of Management Technology**	Allahabad	**Entrepreneurship Development**	PGDM Second Year	2013
18	**Indian Institute of Planning and Management (IIPM)**	Noida	**New Product Development**	PGDM Second Year	2012
19	**International School of Business and Media (ISB & M)**	Noida	**Business Ethics**	MBA Second	2012
20	**INMANTAC**	Ghaziabad	**Entrepreneurship Development**	PGDBM Second Year	2012
21	**Indian Institute of Planning and Management (IIPM)**	Noida	**Strategic Management**	PGDM Second Year	2011
22	**Indian Institute of Planning and Management (IIPM)**	Noida	**Entrepreneurship Development**	PGDM Second Year	2011
23	**Apostle Business School**	Greater Noida	**Supply Chain Management**	PGDBM Second Year	2011
24	**International School of Business and Media (ISB & M)**	Noida	**Strategic Management**	BBA Third Year	2011
25	**Cosmic Business School**	New Delhi	**Corporate Entrepreneurship**	MBA Second Year	2011
26	**Indian Institute of Planning and Management (IIPM)**	Noida	**Entrepreneurship Development**	PGDM Second Year	2010
27	**International School of Business and Media (ISB & M)**	Noida	**Business Environment**	BBA First Year	2010
28	**Cosmic Business School**	New Delhi	**Supply Chain Management**	MBA First Year	2010
29	**Cosmic Business School**	New Delhi	**Entrepreneurship Development**	MBA Second Year	2010
30	**Cosmic Business School**	New Delhi	**Prod. & Operations Management**	MBA First Year	2009
31	**Institute of Management Technology (IMT CDL)**	Ghaziabad	**Management Subject**	PGDM	2010 2009
32	**Jaipuria Institute of Management (JIM)**	Noida	**Entrepreneurship Development**	PGDM Second Year	2009