

# Dr. V K ARORA

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[all details, marksheets, certificates are available]



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## Profile/ Curriculum Vitae

- **Core Area** – ‘Entrepreneurship, Innovation, Incubation & Acceleration, Venture Funding and ESG Excellences’
- **Faculty/ Trainer** – Strategic Management, IEV and General & Functional Areas of Management
- **Establishment and Advisory** – Startups, Handholding Mentorship, Scaling Businesses, Pre-Incubation, Business Incubators, Accelerators, Investors, Center of Excellences, Centers for Sustainability (SDGs)
- **Qualification** – D. Phil. (Entrepreneurship), MIBM (equiv. to MBA), B.E. (Electronics)

### 1. **Work Experience (20 Years +)** [Details given in Annexure I](#)

#### 1.1 **Chief Executive Officer (24<sup>th</sup> January 2017 onward), IGDTUW Anveshan Foundation, Delhi**

Directorate of Training and Technical Education (DTTE), Delhi Government has funded eleven universities/ colleges to start innovation & business incubation centers. **Indira Gandhi Delhi Technical University for Women (IGDTUW)** being one of them incorporated a Section 8 Company – ‘**IGDTUW-Anveshan Foundation**’ towards all startups and incubation related activities on 13<sup>th</sup> October 2016.

I am working with ‘IGDTUW-Anveshan Foundation’ as **Chief Executive Officer (CEO)** on contractual basis from 24<sup>th</sup> January 2017.

Within my tenure, initially ‘**Anveshan**’ was funded by i) **Government of NCT of Delhi (GNCTD)**. Eventually, Anveshan was recognized and funded by ii) **Department of Science & Technology (DST)**, GoI as ‘**Technology Business Incubator (TBI)**’ under scheme NIDHI and recently empaneled as a **Host Institute** under iii) **Innovative Scheme of Ministry of MSME**, GoI. Anveshan has also received Grant under iv) ‘**Startup India Seed fund Scheme (SISFS)**’ of Startup India Section, DPIIT, Ministry of Commerce & Industry.

Anveshan has conducted several ‘**Women Entrepreneurship Program/ Cohorts/ Acceleration Programs**’ supported by various ministries/ departments/ international agencies/ corporate CSR/ own revenue in the online and physical (offline) mode at IGDTUW Campus inviting women participants from all over the country.

**Total Forty-three Incubatees and more than two hundred pre-incubatees were facilitated with all the state of art facilities including Cubicle offices, Co-working spaces, ICT Facility, IPR facilitation, mentorship and handholding supports. Seed Fund against equity, grant and soft loan were provided to all the interested & eligible incubatees.**

IGDTUW Anveshan Foundation has signed fruitful association with internationally reputed Organizations like Nexus Incubation hub, GIZ, CISCO, MoMSME, Nasscom Foundation, Edutech Foundation, HDFC Bank, TiE, Rekhi Foundation and other universities/ colleges (to disseminate entrepreneurial culture) pan India. Anveshan Foundation has conducted over 250 boot-camps, mentorship sessions, workshops, pitch/ demo days, business idea competitions, hackathons, incubator’s Meet/ CEO Meet, Investor’s Meet and Exhibitions etc. facilitating over 2000 aspirant and budding women entrepreneurs/ women enterprises.

University website: [www.igdtuw.ac.in](http://www.igdtuw.ac.in) & Business Incubator website: [www.anveshanfoundation.org](http://www.anveshanfoundation.org)

#### 1.2 **Academic and Administrative (July 2003 to January 2017)**

Worked with **five different colleges** of **Dr. A.P.J. Abdul Kalam Technical University of Uttar Pradesh** with role as **Professor, Head and/ or Departmental Incharge**. In all of these Institutions, apart from

academic & administrative role(s), **E-Cell, E-Club and/ or Incubation Centers were established/ supported** during the respective tenures. Details in [Annexure I](#).

### 1.3 Corporate Experience

Worked with two engineering product manufacturing companies as ‘Sales Engineer’ for the Sales and Marketing of the electrical and electronics engineering products/ services.

## 2. Mentor/ Advisor/ Resource Person/ Trainer (& Recognitions)

**Resource Person/ Expert/ Advisor in the field of Entrepreneurship, Innovation, Incubation, Startup, Venture Development, Training, Handholding and ESG Excellence and Management Related Subjects with different institutes, incubators, accelerators, organizations and incorporations (as mentioned in [Annexure III, IV, V, VI, VII & VIII](#)).**

- Conducted training/ workshops and mentoring with trainees/ incubatees/ entrepreneurship aspired entrepreneurs at different institutes/ universities Pan India in the domain of ‘Entrepreneurship and Startups’. Also conducted umpteen ToTs/ FDPs/ MDPs/ Executives Training Programs in the area of **Entrepreneurship, Startup, Funding, Strategic Management, ESG Excellence, Motivation** and Life learning. [\[Annexure III\]](#)
- **Conducted many webinars on Entrepreneurship, Startups Scaling and Development** especially after Covid – 19 [\[Annexure IV\]](#)
- Conducted workshops in the domain of ‘Entrepreneurship, Capacity building and Small Business Development’ with **NIESBUD, MoSDE** (along with its’ partner institutes). [\[Annexure V\]](#).
- **Jury Member** to select and evaluate (for funding support) the startups at various stages organized by different incubators/ investors/ international organizations. [\[Annexure VI\]](#)
- **Keynote/ Distinguished Speaker/ Session Chair** at various events, cohorts, programs. [\[Annexure VII\]](#)
- Visiting faculty for the subjects of **Entrepreneurship, Intrapreneurship, Family Business and Strategic Management** in a few management colleges/ universities of repute. [\[Annexure VIII\]](#)
- Empaneled as Resource Person (Visiting Faculty/ Mentor) with National Institute of Micro, Small and Medium Enterprises (**NiMSME, MoMSME**).
- Empaneled as Resource Person & Trainer with National Institute of Entrepreneurship and Business Development (**NIESBUD, MoSDE**).
- Empaneled as Resource Person (Trainer) with **ESDP** (Employees Skill Development Program) of ILO & MoMSME for MSMEs **SCORE (Sustainable Competitive and Responsible Enterprises)**.
- Actively involved as Mentor with **Startup India initiative of GoI (Startup India Hub)**, Invest India and Delhi Government Funded Incubation Centers.
- Mentor with the Incubatees of some Incubation Centers/ Hubs for the business development, hand holding and acceleration of their businesses and product line. Presently associated as Mentor with **Nexus Incubation Hub @ American Centre, KG Marg, New Delhi**.
- Associated with Indian Universities and Institutes (Pan India) for setting up and running their E-Cell (Pre-incubation) and Business Incubators and Accelerators.
- Resource Person for different awareness and education program with **NGOs/ agencies linked with MoMSME**. Conducted over 100 workshops of ‘awareness, education, action and leadership’ on different subject domain till date.
- Appointed as a **Resource Person of SEBI** (Security and Exchange Board of India) on February 18, 2013 (Registration No. NRO/N/UP/091) till December 31, 2019. During this tenure conducted more than 100 workshops in different schools, colleges, communities of Western Uttar Pradesh.
- Certified **Master Trainer of ZED (Zero defect Zero effect)** Quality Control of India (Program No. ZED TP 436 March 21-25 New Delhi Certificate No. T01310436) since May 2017.
- **Expert Member** in the ‘Curriculum Committee’ of NIESBUD, MoSDE. Developed a chapter titled ‘**Startup & Incubation**’.

- **Resource Person** for the development of **Entrepreneurship Booklet for The Entrepreneurship Mindset Curriculum (EMC) of SCERT, Govt. of NCT of Delhi**.
- Resource Person for programs and workshops of **Digital India, Skill India, DST with some NGOs and other organizations**.
- Developed **career counseling tools** (through career management tests/ activities linked with scientific and psychometric techniques) and conducted career counseling of more than 500 people of different age groups through multiple intelligence tests, skill inventory, personality tests, behavior sciences and one to one interaction.
- **Session Moderator** with more than 50 sessions organized by different institutes/ organizations.
- **Accredited Management Teacher** (Registration Number AMT2/1/12) from All India Management Association (**AIMA**) New Delhi for the Subject 'Entrepreneurship Development' on/from February 06 2012. (<http://www.aima.in/testing-services/amt/accreditation-management.html>)
- Member of PCAC (Pro-chancellor Advisory Council) of Maharshi University of Information Technology, Lucknow ([www.muit.in](http://www.muit.in)) from January 22 2013 for approx. fifteen months.
- Empanelment as Expert by Centre of Good Governance, Bihar region ([www.cgg.gov.in](http://www.cgg.gov.in)) in the thematic field of Management Development since January 02 2015.
- Distance Consultant at NMIMS Global Access School for continuing education ([distance.nmims.edu](http://distance.nmims.edu)) at PG level since September 2015.
- Guest of Honor in a seminar (Dec 12 2009) on 'Corporate Governance' organized by Cosmic Business School, Vasundhara, Ghaziabad.

### 3. International Assignments

- **Educated Enterprises** (<https://educated.mn/>) has assigned work for policy making on behalf of '**Europe Darkhan Innovation and Entrepreneurship Hub (EU-DIEH)**' as **International Consultant**. Designing of incubation, acceleration and mentorship SOPs/ Guidelines through research and final drafting the policies (for EU-DIEH) were the part of this project. Project duration **January to April 2024**.
- Invited by '**Europe-Darkhan Innovation and Entrepreneurship Hub (EU-DIEH)**', Darkhan, Mongolia to attend 'Science Hub Opening Ceremony' under 'Friendship Project' co-funded by the **European Union** on May 29-30 2024. Engaged with ten grantees (startups) of EU-DIEH on one-to-one basis to provide mentorship. Also delivering a session on '**Funding Opportunities (as an investment) for Mongolian Startups**' on May 30, 2024.
- **Institute of Cultural Affairs** ([www.ica-nepal.org](http://www.ica-nepal.org)) – **Established Entrepreneurial Culture** among aspirant & budding entrepreneurs of Nepal. Associated (since the year 2016) and conducted a two-day workshop at ICA Campus, Kathmandu on February 19-20 2016. After the physical session, conducted several online sessions for people of Nepal.
- A special session was conducted for the friends' participating countries of Nepal (total 09 countries) on March 11, 2023 on '**Fund Raising for NGOs (International Participants)**'
- Conducted more than 30 sessions for **international participants (up to 30 countries representatives)** in the domain of Entrepreneurship, Professionalism and Skill Development at the 'National Institute of Entrepreneurship and Small Business Development (NIESBUD)', Ministry of Skill Development & Entrepreneurship.

### 4. Journals, Conferences and FDPs

#### 4.1 Journals Publication (as Solo Author)

- **Entrepreneurship: External and Internal Rationalization** (2016) in Vidushi, Journal of Ghanshyam Binani Academy of Management Sciences, Mirzapur Vol. 8 No. 2 July-December 2016 ISSN 0974-6374 Pages 26-36.

- **‘TRANSIL’ – Seven crucial areas in women entrepreneurship** (2016) in Aishwarya Research Communication, Journal of Aishwarya Institute of Management and IT, Udaipur Vol. 8 August 2016 ISSN 0975-3613 Pages 10-19.
- **IT Incubation: Branding & Resourcing** (2014) in IJGM (International Journal of Global Management) by Faculty of Management Studies, VNS Group of Institutions, Bhopal Vol.5 Issue 1. August 2014 ISSN 0975-8291 Pages 01-09
- **Future Gateway of Logistics in India** (2014) in Spandan International Journal of Business Management by FMS GNIT Kolkata Vol.1 Issue 1. ISSN 2348-666X Pages 124-135
- **Individuals in the Era of Economic Turmoil** (2014) in Journal of Management Values and Ethics by Gwalior Management Academy Vol. 4 Issue 1. ISSN 2249-9512 Pages 43-51
- **Beehive Entrepreneurship for Social Causes** (2013) in ZIJMR (Zenith International Journal of Multidisciplinary Research Online) by Zenith International Research & Academic Foundation (ZIRAF) Vol. 3 Issue 12. December 2013 ISSN 2231-5780 Pages 98-104
- **Dynamic Entrepreneurship in Static Pipeline** (2013) in Asia Pacific Journal of Management & Entrepreneurship Research (APJMER) by Lebanon International Foundation Vol. 2 Issue 1 ISSN 2277-8098 Pages 26-36.
- **Essentials for Entrepreneurship Development** (2012) in Globsyn Management Journal (GMJ) by Globsyn Business School (GBS), Kolkata Vol. 6 Issue 1&2 ISSN 0973-9181 Pages 51-59.
- **Innovations in Entrepreneurship** (2010) in WISDOM by VSBM (Vishveshwarya School of Business Management) Ghaziabad Vol. 2 Issue Dec 2010 ISSN 0975-2714 Pages 25-29.

#### 4.2 Journals Publication (as Co-Author)

- **Concepts and misperception of school teachers regarding Attention deficit hyperactivity disorder (ADHD)** (2014) in Training and Development Journal Bhubaneswar (Co-Author: Dr. Nimisha) Vol-5, No-2 ISSN 2231-0681 Pages 77-81.
- **Structural Support for Small Business in India** (2014) in International Journal of Management (Co-Author: Dr. Balraj Singh) by MIT College of Management Moradabad Vol. 2 Issue 1 ISSN 2321-6700 Pages 15-17.

#### 4.3 Book Chapter

- **‘Potential Entrepreneurs: Gear-up for Start-up’** (2018) as a chapter in a book titled ‘Entrepreneurship and Other Contemporary Issues’ (Publisher - First Print Publication) ISBN No. 978-93-88018-01-2 Pages 36-43.
- **Startups, Incubators & Accelerators, a chapter of the reading material in the form of a book on ‘Entrepreneurship Development Program’ (2023) published by National Institute for Entrepreneurship and Small Business Development (NIESBUD), MoSDE, GoI. Handbook available at <https://www.niesbud.nic.in/e-book/EDP-Handbbook-2023.pdf> page no, 44 to 62.**
- **Contributor, ‘Innovation & Ideation’ (for teachers/ trainers), a perspective of entrepreneurial mindset (2023) released by the State Council of Educational Research & Training (SCERT), Delhi**
- **Contributing (in the process) to the ‘Ideation & Innovation’ a book for students under Entrepreneurship Mindset Curriculum (EMC) (2024) to be released by the State Council of Educational Research & Training (SCERT), Delhi.**

#### 4.4 Conference Participation (as Paper Presenter)

##### 4.4.1 Publication (with full paper)

- **‘Importance of Succession Planning in Indian Organizations’** in two days International Conference ‘Changing Dynamics in the Global Village’ (ISBN 978-93-82563-59-4 page no. 468-478 with a co-author Ms. Neeru Raghav) by SCMS, Symbiosis International University Noida on Jan 5-6 2013.

- **‘Entrepreneur’s Contribution in New Economy’** in one day National Conference ‘Entrepreneurship & Innovations’ (page no. 57-64 with one co-author) at Shree Ganpati Institute of Technology, Ghaziabad on Feb 20 2009.

#### 4.4.2 Publication (with abstract)

- **‘Public-private partnership (PPP) in Education Sector’** in one day national conference ‘Emerging Trends in Management & Technology: Challenges & Opportunities’ organized by SGIT Ghaziabad on October 17, 2015.
- **‘Corporate Governance Practices in India: Then and Now’** in two days national conference ‘Corporate Governance’ by Jaipuria Institute of Management (JIM) Lucknow on Dec 21-22 2013.
- **‘The Great Depression and its Remedy (Economy vs. Human Face)’** in two days National Seminar ‘Growth with Human Face in the Era of Economic Downturn: Challenges Ahead’ by HRGI Ghaziabad on Mar 18-19 2013.
- **‘SMEs Barriers in India’** in one day National Conference ‘Entrepreneurship and Challenges in Global Environment’ at Saraswati Institute of Engineering and Technology, Ghaziabad on Mar 27, 2010
- **‘Branding Strategy: Incubation in IT Industry’** in two days National Conference ‘Future Trends in Applications of Computers in Science and Technology’ at IMS Engineering College, Ghaziabad on Feb 7-8 2009.

#### 4.5 Conference Attended

- Attended enormous conferences (and seminars) in different subjects/domains of Management and Technology organized by different institutes/ autonomous bodies.

#### 4.6 Faculty Development Programs/ Short Term Course (Attended)

- **‘Training to trainers’ on ESDP – SCORE (ILO)** (February 15 – 19, 2020) at MSME Development Institute, New Delhi sponsored by PPDC Agra.
- **Mobile Computing and Application Development** (March 11 – 15, 2019) conducted by NITTTR along with CSE Dept. of IGDTUW at IGDTUW Delhi.
- **Entrepreneurship and raising finance** (January 18 – 20, 2016) conducted by National Institute for Entrepreneurship and Small Business Development (NIESBUD) Noida.
- **‘Training of trainers’ and fifteen days E-learning on EDP** conducted by NIESBUD from Jan 18 to Feb 01, 2016 at its’ campus.
- **Futuristic Learning in Economics, Market Research & Global Business** (May 27, 2013) at Institute of Technology & Science (ITS) Ghaziabad
- **Competency Mapping and Assessment Centre** (May 04, 2013) at Institute of Technology & Science (ITS) Ghaziabad.
- **Teaching Methodology** (Oct 07, 2011) at SDGI, Ghaziabad.
- **Enhancing Quality of Teachers in Management** (June 28 – July 02, 2010) sponsored by AICTE; at Department of Management – SGIT, Ghaziabad.

### 5. Education (Engineering, Management & Doctorate) [Details mentioned in Annexure II](#)

- 5.1 Doctorate of Philosophy (D. Phil.) in Entrepreneurship from MONIRBA**, University of Allahabad in the year 2005 (Registration on 27.09.2002, Submitted on 05.02.2005 and Awarded in the month/convocation of December 2005). Topic: **‘Entrepreneurial Development – In most competitive and intense environment’** under the guidance of **Professor Ramendu Roy**, Retd. in the year 2018 (mobile: 9335151740), Faculty of Commerce, Allahabad University, Allahabad, Prayagraj.



**5.2 Master of International Business Management (MIBM)**, from **Lucknow University**, Lucknow. Session 1999 – 2001, Percentage Scored – 74.9 % aggregate. Done ‘**PSF Logistics**’ Project from Reliance Industries Limited, Hazira, Surat for six weeks under **Dr. Sanjay Buch** (mobile: 9987769989) of RIL in the year 2000 and Research Work on RMGs (Readymade Garments) in India in the year 2000-01 during the Program.

**5.3 Bachelor of Engineering (Electronics)**, from Yashwantrao Chavan College of Engineering (YCCE) Nagpur University, Maharashtra. Session 1994 – 1998, Percentage Scored- 72.40% in final year and 67.5% aggregate. Project completed in Final Year of B.E., titled ‘**Ultrasonic Distance Meter**’ under **Prof. (Dr.) Prasanna Zade** (mobile: 9673321177), Presently HOD Electronics Engineering Department, YCCE Nagpur, in the year 1998.

## **6. Entrepreneurial Mindset Workshop for Delhi Government Schools Academicians/ Administrators**

An activities-based two-day workshop on ‘**Entrepreneurial Mindset**’ (September 02-03, 2021) was **conducted in Delhi**. The prime objective of the workshop was to create ‘**Certified Master Trainers**’, who can work as a resource person to develop school going students’ entrepreneurial mindset by conducting similar kind of workshops to propagate entrepreneurial culture in the Government/ Government aided schools of Delhi Government under ‘**Business Blaster**’. **Principals/ Vice Principals/ Nodal Officers of total 41 schools had participated the workshop** and 56 certificates for master trainers were issued. The contents/ activities were designed & delivered by me as a resource person. Feedback from the Government & participants were excellent.

## **7. Memberships and Accreditation**

- **Life Member** of Institution of Electronics and Telecommunication Engineers IETE New Delhi (Membership Number 174388)
- **Life Member** of Computer Society of India CSI Mumbai (Membership Number I0105511)
- **Life Member** of National HRD Network NHRDF Gurgaon, DEL Chapter (Membership 100041)
- **Life Member** of Indian Society for training and development (ISTD Membership A 917/ 2020)
- **Financial Resource Person** (SEBI/RP/N/UP/91) of Security and Exchange Board of India since February 18 2013. (<http://investor.sebi.gov.in>) till December 31, 2019.

## **8. Course/ Curriculum Development**

- External Expert for guidance and consultation in development of ‘**Entrepreneurship Development Program**’ launched by FBMED (Food Business Management and Entrepreneurship Development), **NIFTEM Sonipat** (March-April 2024).
- Developed course contents for five days to six months - short-term courses on ‘**Innovation & Entrepreneurship**’, ‘**Startup Management**’, ‘**Latest Technologies for Startups**’ and ‘**Family Business Management**’ for various organizations/accelerators.
- Involved in the entrepreneurial development cell (E-Cell) and/or incubator at different engineering, management and other professional institutes of repute.
- Developed workshops, training modules, activities modules and curriculum contents in various areas of management using caselets and real life/ business examples.

## **9. Other Information**

- Completed One-year Part time PGDCA (from 15-07-1998 to 30-06-1999) from UCC (Universal Computer Consultancy) Allahabad, passed in ‘A’ Grade.
- Worked as Head Examiner for the answer scripts evaluation of two core subjects of MBA final semester for U.P. Technical University; session 2007-08.
- Guided more than 100 research project work carried by post-graduate students of Business Administration.

- External Practical Examiner for UP Technical Board and Punjab Technical University.
- Closely involved with few NGOs, providing professional training and educational programs to the poor students.
- Centre Superintendent for the entrance examinations of UP Technical University and Gautam Buddha University (UPTU SEE – 2007 and GPT – 2009)
- Involve in all type of administrative work related to Educational and Training sector.
- Passport No. W9236282 (valid till 10.01.2033)
- DIN Number 02166111 (Name - Vijay Kumar Arora, Date of Issue - 28.04.08)
- Skill India Digital ID: TR595000
- **Date of Birth: October 25, 1976 | Marital Status: Married | Children: 02**

### Annexure I to VIII

- Annexure I : Academic and Corporate Experience**
- Annexure II : Education and Qualifications**
- Annexure III : Training Programs Conducted in the physical form (PAN India since 2015)**
- Annexure IV : Training Program Conducted online (PAN India since 2020 after Covid – 19)**
- Annexure V : Sessions conducted on ‘Entrepreneurship’ at NIESBUD since July 2016**
- Annexure VI : Jury Member to select and evaluate (for funding support) the startups**
- Annexure VII : Keynote/ Distinguished Speaker/ Session Chair**
- Annexure VIII : Sessions conducted as ‘Visiting Faculty’ (for complete subject modules)**

**(Dr. V K Arora)**

## Annexure I:

### Work Experience

| Organization  | Position Held   | From       | To         | Nature of Work  | Last Drawn Salary (INR)   |
|---|---|------------|------------|---|---|
| <b>IGDTUW-<br/>Anveshan<br/>Foundation,<br/>IGDTUW Campus<br/>Delhi</b>   | Chief<br>Executive<br>Officer (CEO)                                 | 01.06.2020 | Working    | Scaling up of the<br>Incubation<br>Activities   | 1,99,650/-<br>(Joined at<br>1,50,000/-)   |
| <b>IGDTUW-<br/>Anveshan<br/>Foundation<br/>(IGDTUW<br/>Campus Delhi)</b>  | Chief<br>Executive<br>Officer (CEO)                                 | 24.01.2017 | 23.05.2020 | Startups,<br>Incubation &<br>Administrative   | 1,43,750/-<br>(Joined at<br>1,25,000/-)   |
| <b>Sanskar (SGIT)<br/>College of<br/>Management,<br/>Ghaziabad</b>        | Professor –<br>Department of<br>Management<br>Studies               | 19.05.2015 | 23.01.2017 | Academics &<br>Administration,<br>Entrepreneurship<br>Cell In-charge                                  | Scale 37400-<br>67000, Pay<br>47000/- AGP<br>10000 +<br>other<br>Total:<br>101400/- |
| <b>Institute of<br/>Technology &amp;<br/>Science (ITS),<br/>Ghaziabad</b> | Professor –<br>Department of<br>Management<br>Studies               | 25.04.2013 | 12.11.2014 | Academics &<br>Administration,<br>Entrepreneurship<br>Club In-charge                                  | Scale 37400-<br>67000, AGP<br>10000 +<br>other<br>Total:<br>88297/-                 |
| <b>Sunder Deep<br/>Group of<br/>Institution,<br/>Ghaziabad</b>            | Professor –<br>Department of<br>Management<br>Studies               | 22.06.2009 | 19.04.2013 | Academics &<br>Administration,<br>Entrepreneurship<br>Cell In-charge                                  | Scale 37400-<br>67000, AGP<br>9000 +<br>others<br>Total:<br>73000/-                 |
| <b>JSS Academy of<br/>Technical<br/>Education<br/>(JSSATE), Noida</b>     | HOD/ Asst.<br>Professor –<br>Department of<br>Management<br>Studies | 23.01.2007 | 20.06.2009 | Academics &<br>Administration,<br>Mentor with<br>Incubation Center<br>- JSS STEP, HOD -<br>Management | Fifth pay<br>Scale 12000-<br>420-18300 +<br>others<br>Total:<br>31000/-             |
| <b>IMS Engineering<br/>College (IMSEC)<br/>Ghaziabad</b>                  | Sr. Faculty/<br>HOD – Dept.<br>of Electronics<br>Engineering        | 23.07.2003 | 22.01.2007 | Academics &<br>Administration,<br>Establishment of<br>E-Cell, HOD –<br>Electronics                    | Fifth pay<br>Scale<br>10000-325-<br>15200 +<br>others<br>Total:<br>22500/-          |



## Annexure II:

### Education & Qualifications

| <b>Examination</b>  | <b>Institute and University</b> | <b>From Till</b> | <b>Percentage Scored</b> | <b>Subject</b>   |
|---|---------------------------------|------------------|--------------------------|------------------|
| <b>Doctor of Philosophy (D. Phil. i.e., PhD)</b>                  | MONIRBA, Allahabad University   | 2002<br>2005     | Awarded (Dec. 2005)      | Entrepreneurship |
| <b>Master of International Business Management MIBM (Eq. MBA)</b> | Lucknow University              | 1999<br>2001     | 74.90                    | Management       |
| <b>Bachelor of Engineering (B.E.)</b>                             | YCCE Nagpur University          | 1994<br>1998     | 67.50                    | Electronics      |
| <b>Intermediate</b>   | GIC Allahabad                   | 1992             | 67.40                    | PCM              |
| <b>High School</b>  | GIC Allahabad                   | 1990             | 76.60                    | Science          |

## Annexure III

### Sessions conducted in the Physical (offline) Mode Since 2015 PAN INDIA

| Sr. No. | Venue (website)  | Address                               | Date(s)               | Topic  | Participants (Approx.) |
|---------|--|---------------------------------------|-----------------------|--|------------------------|
| 1       | Inspire Entrepreneurship Educational Development Society Centre                            | Najibabad<br><b>Uttar Pradesh</b>     | January 02-03, 2015   | Entrepreneurship Development Program         | 30                     |
| 2       | Elite Institute of engineering and management EIET (www.petindia.org)                      | Kolkata<br><b>West Bengal</b>         | April 23-24, 2015     | Entrepreneurship Development Program         | 60                     |
| 3       | Marathwada Institute of Technology MIT (www.mit.asia)                                      | Aurangabad<br><b>Maharashtra</b>      | September 15-16, 2015 | Entrepreneurship Development                 | 120                    |
| 4       | Galgotias University (www.galgotiasuniversity.edu.in)                                      | G.B. Nagar<br><b>Uttar Pradesh</b>    | September 24, 2015    | Entrepreneurship Development                 | 90                     |
| 5       | Jaipur Engineering College and Research Centre JECRC (www.jecrcfoundation.com)             | Jaipur<br><b>Rajasthan</b>            | October 05-06, 2015   | Entrepreneurship Development Program         | 30                     |
| 6       | Moti Lal Nehru Institute of Research and Business Administration MONIRBA (www.monirba.com) | Allahabad<br><b>Uttar Pradesh</b>     | October 09-10, 2015   | Entrepreneurship                             | 60                     |
| 7       | Craft Development Institute CDI (www.cdisgr.org)   | Srinagar<br><b>Kashmir</b>            | December 21-26, 2015  | Entrepreneurship                             | 10                     |
| 8       | Department of Economics Kurukshetra University (www.kuk.ac.in)                             | Kurukshetra<br><b>Haryana</b>         | February 04-05, 2016  | Entrepreneurship Development                 | 100                    |
| 9       | Shri Ganpati Institute of technology (www.sgit.ac.in)                                      | Ghaziabad<br><b>Uttar Pradesh</b>     | February 06, 2016     | Business Plan and Project Report Preparation | 30<br>60               |
| 10      | Mangalmay Institute of Management & Technology www.mangalmay.org                           | Greater Noida<br><b>Uttar Pradesh</b> | February 12-13, 2016  | Entrepreneurship Development                 | 50                     |
| 11      | Institute of Cultural Affairs (www.ica-nepal.org), Entrepreneurship for Executives         | <b>Kathmandu, NEPAL</b>               | February 19-20, 2016  | Entrepreneurial Development                  | 25                     |
| 12      | BRCM College of Engineering and Technology (www.brcmcet.edu.in)                            | Bahal<br><b>Haryana</b>               | March 14-15, 2016     | Entrepreneurship Development Camp            | 90                     |
| 13      | Mangalmay Institute of Management and Technology (www.mangalmay.org)                       | Gr. Noida<br><b>Uttar Pradesh</b>     | 2016                  | Marketing Management for Entrepreneurs       | 30                     |
| 14      | Himalayan School of Management Studies, Swami Rama Himalayan University (www.srhu.edu.in)  | Dehradun<br><b>Uttarakhand</b>        | April 21-22, 2016     | Entrepreneurship Development                 | 60                     |
| 15      | Craft Development Institute CDI (www.cdisgr.org)   | Srinagar<br><b>Kashmir</b>            | June 13-18, 2016      | Entrepreneurship                             | 10                     |

|    |  |                                       |                      |  |     |
|----|--|---------------------------------------|----------------------|--|-----|
| 16 | Inspire Entrepreneurship Educational Development Society Centre  | Najibabad<br><b>Uttar Pradesh</b>     | June 20-21, 2016     | Women Entrepreneurship and Empowerment   | 30  |
| 17 | International School of Informatics & Management Technical Campus (IIIM) ( <a href="http://www.iisjaipur.org">www.iisjaipur.org</a> )  | Jaipur<br><b>Rajasthan</b>            | September 09-10 2016 | Entrepreneurship Development Program   | 30  |
| 18 | Aishwarya Group of Institutions  | <b>Udaipur Rajasthan</b>              | November 18-19 2016  | Entrepreneurship   | 20  |
| 19 | Parsavnath Bihab Plaza ( <a href="http://www.ahelper.in">www.ahelper.in</a> )  | Gr. Noida<br><b>Uttar Pradesh</b>     | November 27, 2016    | Entrepreneur to Enterprise   | 10  |
| 20 | DIET Mathura organized by IIIDEM, Election commission of India. Train the trainers and facilitators (TTF) to create Master Trainers. For Senior Administrative officers (including IAS and PCS rank) | Mathura<br><b>Uttar Pradesh</b>       | December 05-06, 2016 | VMO, Values & Ethics, Leadership, Motivational Sessions, Cognitive, Creative, Innovation Thinking, Time, Network & Stress Management | 30  |
| 21 | Parsavnath Bihab Plaza ( <a href="http://www.ahelper.in">www.ahelper.in</a> )  | Gr. Noida<br><b>Uttar Pradesh</b>     | February 10, 2017    | Alternative Investment Fund  | 10  |
| 22 | Meerut Institute of engineering and technology ( <a href="http://www.miet.ac.in">www.miet.ac.in</a> )  | Meerut<br><b>Uttar Pradesh</b>        | February 13-14, 2017 | Entrepreneurship   | 90  |
| 23 | Sri Guru Tegh Bahadur Institute of Management and Information Technology   | <b>Delhi</b>                          | May 11 2017          | FDP on Entrepreneurship Development  | 20  |
| 24 | Dev Bhoomi Group of Institutions ( <a href="http://dbgidoon.ac.in">dbgidoon.ac.in</a> )  | Dehradun<br><b>Uttarakhand</b>        | March 09-10, 2018    | Entrepreneurship Venture Planning and Business Development   | 100 |
| 25 | Department of Economics Kurukshetra University ( <a href="http://www.kuk.ac.in">www.kuk.ac.in</a> )  | Kurukshetra<br><b>Haryana</b>         | March 16-17, 2018    | Entrepreneurship Development Program   | 90  |
| 26 | Electropreneur Park at Library building, South Campus, Delhi University  | <b>Delhi</b>                          | April 05 2018        | Alternative Investment Fund  | 10  |
| 27 | JIMS Engineering Management Technical Campus ( <a href="http://www.jimsgn.org">www.jimsgn.org</a> )  | Greater Noida<br><b>Uttar Pradesh</b> | Aug 31 – Sep 01 2018 | Entrepreneurship Awareness Camp  | 70  |
| 28 | Indira Gandhi Delhi Technical University for Women, Delhi <a href="http://www.igdtuw.ac.in">www.igdtuw.ac.in</a>   | <b>Delhi</b>                          | September 06-07 2018 | Design Thinking  | 20  |
| 29 | Institute of Professional Excellence and Management (IPEM) Ghaziabad ( <a href="http://www.ipemgzb.ac.in">www.ipemgzb.ac.in</a> )  | Ghaziabad<br><b>Uttar Pradesh</b>     | September 08, 2018   | Entrepreneurship Development and Idea Presentation   | 30  |
| 30 | ACCF, Amity University   | <b>Noida Uttar Pradesh</b>            | February 07, 2019    | Corporate Governance   | 40  |
| 31 | Indraprastha Engineering College ( <a href="http://www.ipec.org.in">www.ipec.org.in</a> )  | Ghaziabad<br><b>Uttar Pradesh</b>     | March 12, 2019       | Entrepreneurship Development   | 75  |
| 32 | School of Open Learning SoL DU ( <a href="http://www.sol.du.ac.in">www.sol.du.ac.in</a> )  | North Campus<br><b>Delhi</b>          | March 27, 2019       | First Youth Entrepreneurship Conclave  | 100 |

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| 33 | Kiroli Mal College, DU<br>(www.kmcollege.ac.in)   | North<br>Campus<br><b>Delhi</b>           | March 31,<br>2019           | Introduction to<br>Incubation Centers in<br>India  | 30  |
| 34 | National Council for Hotel<br>Management and Catering<br>Technology   | Noida<br><b>Uttar<br/>Pradesh</b>         | April 26,<br>2019           | Entrepreneurship<br>Development  | 20  |
| 35 | Agri Business Incubation Center<br>(ABIC), CCS Haryana Agricultural<br>University Agripreneurship<br>Orientation Program: PAHAL 2019<br>Under R-ABI | Hisar<br><b>Haryana</b>                   | August<br>07-08,<br>2019    | Four sessions on<br>Entrepreneurship,<br>Motivation, Business<br>Plan, Functional Area<br>Development &<br>Venture Development | 30  |
| 36 | Indira Gandhi Delhi Technical<br>University for Women   | <b>Delhi</b>                              | September<br>21,<br>2019    | Entrepreneurial &<br>Design Thinking   | 04  |
| 37 | INMANTEC Institutions   | Ghaziabad<br><b>Uttar<br/>Pradesh</b>     | September<br>28,<br>2019    | Business Idea Pitching   | 50  |
| 38 | Indraprastha College for Women<br>(IPCW)<br>(www.ipcollege.ac.in)   | <b>Delhi</b>                              | October 17,<br>2019         | Entrepreneurship,<br>Start-up & Venture<br>Development   | 50  |
| 39 | JIMS Engineering Management<br>Technical Campus<br>(www.jimsgn.org)   | Greater Noida<br><b>Uttar<br/>Pradesh</b> | October 21,<br>2019         | Entrepreneurship in<br>Dot-Com Sector  | 50  |
| 40 | Kiroli Mal College, DU<br>(www.kmcollege.ac.in)   | North<br>Campus<br><b>Delhi</b>           | November<br>14,<br>2019     | 'Innovation &<br>Incubation for Startups'  | 30  |
| 41 | National Institute of Food<br>Technology Entrepreneurship and<br>Management   | Sonepat<br><b>Haryana</b>                 | December<br>21,<br>2019     | Faculty Development<br>Program on<br>Entrepreneurship  | 20  |
| 42 | IILM Academy of Higher Learning   | Lucknow<br><b>Uttar<br/>Pradesh</b>       | January 08,<br>2020         | Faculty Development<br>Programme on<br>'Design Thinking'   | 30  |
| 43 | Indira Gandhi Delhi Technical<br>University for Women   | <b>Delhi</b>                              | September<br>02, 03<br>2021 | Developing<br>Entrepreneurial<br>Mindset for Delhi<br>School Principals/<br>Nodal Officers                                     | 56  |
| 44 | Ambedkar University Delhi (AUD)   | <b>Delhi</b>                              | December<br>14, 2021        | Entrepreneurial Idea<br>Generation, Farming &<br>Cultivation   | 40  |
| 45 | Ambedkar University Delhi (AUD)   | <b>Delhi</b>                              | July 01,<br>2022            | Viable Idea Generation<br>to Successful MVP  | 10  |
| 46 | Ambedkar University Delhi (AUD)   | <b>Delhi</b>                              | July 09,<br>2022            | Design Thinking  | 25  |
| 47 | ITS Engineering College   | <b>Greater<br/>Noida</b>                  | August<br>23, 2022          | Pre-Incubation &<br>Incubation Facility<br>Creation  | 30  |
| 48 | Training to the MoMSME Officers<br>at Hotel Snow Peak, Manali<br>(Organized by ni-msme,<br>Hyderabad)   | <b>Manali, Kullu</b>                      | September<br>26, 27 2022    | MSME Innovative<br>Scheme<br>Role and Importance of<br>'Innovation, Incubation<br>& IPR'                                       | 32  |
| 49 | NIET Pharmacy Institute   | <b>Greater<br/>Noida</b>                  | October 10,<br>2022         | Entrepreneurship &<br>Startups   | 100 |
| 50 | Centre for Teaching Support &<br>Innovations (CTSI)   | <b>New Delhi</b>                          | November<br>17, 2022        | Innovation Conclave<br>2022 -  | 250 |

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|    | Jamia Hamdard University   |                              |                    | Entrepreneurship, Innovation, Incubation  |     |
| 51 | ITS School of Management   | <b>Ghaziabad</b>             | December 08 2022   | Workshop on Entrepreneurship & Innovation   | 100 |
| 52 | Ambedkar University Delhi (AUD)  | <b>Delhi</b>                 | December 20, 2022  | Orientation session of IEV Batch (2022-24)  | 20  |
| 53 | Indira Gandhi Delhi Technical University for Women   | <b>Delhi</b>                 | January 12, 2023   | Innovation, Entrepreneurship & Venture Development                                    | 32  |
| 54 | Amity University   | <b>Noida</b>                 | May 04, 2023       | Spawning & Shaping Entrepreneurial Motivation   | 90  |
| 55 | Office of the District Magistrate of Shahdara, Delhi in collaboration with Department of Industries, GNCTD & APEC Program under ODOP | <b>Delhi</b>                 | August 17, 2023    | Capacity Building Workshop - Role of Incubation Centers in Small Venture Development  | 120 |
| 56 | Jagannath International Management School, Kalkaji   | <b>New Delhi</b>             | September 23, 2023 | Angel Investment for Startups   | 50  |
| 57 | Ladakh Innovation Foundation (Event at IGDTUW Delhi)   | <b>Delhi</b>                 | January 17, 2024   | Ladakh Youth Conclave Startups & Incubation   | 120 |
| 58 | JIMS Technical Campus Rohini   | <b>Delhi</b>                 | January 29, 2024   | Entrepreneurship Skill, Attitude & Behavior Development                               | 55  |
| 59 | IGDTUW - WEAP, DC MSME funded Adv. ESDP  | <b>Delhi</b>                 | February 05, 2024  | Incubation to Investment  | 35  |
| 60 | GS Ayurveda Medical College & Hospital   | <b>Hapur</b>                 | February 08, 2024  | Ideation to Entrepreneurism   | 250 |
| 61 | JIMS Technical Campus Greater Noida  | <b>Gr. Noida</b>             | February 29, 2024  | Entrepreneurship Skill, Attitude & Behavior Development                               | 90  |
| 62 | Delhi Management Association India Habitat Center  | <b>New Delhi</b>             | March 16, 2024     | Fireside Chat – From Crowds to Angels: Unraveling the Entrepreneur’s Guide to Funding | 100 |
| 63 | Delhi Institute of Advanced Studies  | <b>Delhi</b>                 | March 22, 2024     | Funding for Startups  | 100 |
| 64 | Galgotias University   | <b>Gr. Noida</b>             | April 04, 2024     | Innovation in Action - IDE Bootcamp for School Innovators & Teachers                  | 280 |
| 65 | Europe-Darkhan Innovation and Entrepreneurship Hub (EU-DIEH)   | <b>Darkhan, Mongolia</b>     | May 30, 2024       | Funding Opportunities (as investment) for Mongolian Startups’                         | 90  |
| 66 | Gateway International School   | <b>Sonipat</b>               | June 28, 2024      | Workshop on Design Thinking for school teachers                                       | 100 |
| 67 | SheVentures – AROH Foundation (Graduation Ceremony)  | <b>Holiday Inn New Delhi</b> | July 01, 2024      | Fueling Success: Financial Resources for Women in Business                            | 50  |
| 68 | Galgotias University   | <b>Gr. Noida</b>             | July 04, 2024      | Enterprise Registration & Company Incorpora., Startups and Impressive Pitch-Deck      | 12  |

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| 69 | ITS Engineering College  | <b>Greater Noida</b>                             | July 23, 2024    | Pre-Incubation & Incubation Facility Creation  | 28  |
| 70 | GL Bajaj Center for Research and Incubation  | <b>Greater Noida</b>                             | August 10, 2024  | Mentorship regarding funding to startups funded under various schemes  | 32  |
| 71 | The Founders Club (HBF Direct Limited)   | <b>Holiday Inn New Delhi</b>                     | August 29, 2024  | Fostering Innovation, Collaboration and Mutual Growth  | 150 |
| 72 | NIET Pharmacy Institute  | <b>Greater Noida</b>                             | October 08, 2024 | Developing Innovation and Entrepreneurship Skill amongst Healthcare professional                                       | 110 |
| 73 | Career Progression In-Service Training Program - Indian Enterprise Development Services Cadre Conducted by ni-msme Hyderabad | <b>Amrapali Training Center, PUSA, New Delhi</b> | October 15, 2024 | Innovation & Incubation: Creating a Thriving Entrepreneurial Environment. Global MSME best practices - with a case.    | 36  |
| 74 | JIMS Engineering Management Technical Campus   | <b>Greater Noida</b>                             | January 27, 2025 | Process of Innovation Development & Technology Readiness Level & Commercialization of Lab Technologies & Tech-Transfer | 80  |



## Annexure IV

### Webinar (Online sessions) Conducted after Covid Pandemic (Year 2020 onward)

| Sr. No. | Organization for which webinar conducted                          | Date     | Topic   | Participants (Approx.) |
|---------|---|----------|---|------------------------|
| 1       | Amity Global Business School, Pune                                | 07-05-20 | 'How to Start Business Incubation Activities in the University Campus'                        | 100                    |
| 2       | JIS School of Polytechnic, Kalyani, Nadia, Kolkata                | 12-05-20 | 'Scope of Entrepreneurship'   | 90                     |
| 3       | Hi Tech Institute of Engineering & Technology Ghaziabad           | 05-06-20 | 'Entrepreneurial Opportunities, Idea Generation & Validation'                                 | 70                     |
| 4       | Babu Banarasi Das Institute of Technology and Management Lucknow  | 06-07-20 | 'Entrepreneur, Entrepreneurship, Enterprise, Startups and Entrepreneurial Ecosystem in India' | 150                    |
| 5       | SNS College of Technology, Coimbatore                             | 30-07-20 | 'Role of Incubator in Start-ups'  | 25                     |
| 6       | JD Institute of Fashion Technology New Delhi                      | 01-08-20 | 'Entrepreneurship and Business Development'   | 90                     |
| 7       | Global Triumph Foundation   | 09-08-20 | 'Marketing Management for Startups'   | 180                    |
| 8       | DITE Innovation & Incubation Foundation                           | 11-08-20 | 'Plan Your Startup – A Step by Step Procedure'  | 30                     |
| 9       | R-Agribusiness Incubation Centre, HAU, Hisar                      | 02-09-20 | 'Strategic Marketing Management for Start-ups'  | 40                     |
| 10      | AICTE ATAL – ROAD IGDTUW  | 10-09-20 | 'Design Thinking'   | 100                    |
| 11      | Amity University, Noida   | 18-10-20 | 'How Incubators look in Ideas'  | 100                    |
| 12      | ANDC inStart Foundation   | 30-10-20 | 'Importance & Challenges of IPR Protection'   | 40                     |
| 13      | JSS Business Incubator, JSSATE                                    | 12-11-20 | 'Entrepreneurial Qualities & Characteristics'   | 800                    |
| 14      | JIMS Greater Noida  | 17-11-20 | 'Entrepreneurship and Innovation' as Career Opportunity                                       | 150                    |
| 15      | Agribusiness Incubation Centre (ABIC), Hisar                      | 25-11-20 | 'Entrepreneur   Entrepreneurship   Enterprise'  | 36                     |
| 16      | JSS Business Incubator, JSSATE Noida                              | 25-11-20 | 'Where to START?'<br>Idea Generation & Validation   | 900                    |
| 17      | SwasthAayu Wellness   | 28-11-20 | Time, Network & Stress Management   | 30                     |
| 18      | Agribusiness Incubation Centre (ABIC), Hisar                      | 14-12-20 | 'Entrepreneurial Enterprise, Startups and Contents of a Business Plan                         | 36                     |
| 19      | Business Charcha Delhi  | 22-12-20 | 'Need and Techniques for Business Modeling'   | 25                     |
| 20      | Babu Banarasi Das Institute of Technology and Management, Lucknow | 30-12-20 | National Education Policy - 2020 with a focus on Innovation & Entrepreneurship                | 190                    |
| 21      | ITS, Ghaziabad  | 31-12-20 | National Innovation & Startup Policy  | 250                    |
| 22      | CVR College of Engineering Rangareddy(D), Telangana               | 02-01-21 | Make in India and Entrepreneurship  | 200                    |
| 23      | IIIT Incubation Centre, Delhi                                     | 22-01-21 | Advanced Marketing for WEDP (EDP for women) – I   | 20                     |
| 24      | IIIT Incubation Centre, Delhi                                     | 28-01-21 | Advanced Marketing for WEDP (EDP for women) – II  | 20                     |

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|----|---|----------|--|-----|
| 25 | Mata Sundri College for Women, Delhi  | 10-02-21 | Innovation, Entrepreneurship and Business Idea Generation                      | 90  |
| 26 | National Institute of Food Technology Entrepreneurship and Management, NIFTEM Sonapat | 20-02-21 | What are the available supports from an Incubation centers?                    | 66  |
| 27 | National Institute of Food Technology Entrepreneurship and Management, NIFTEM Sonapat | 26-02-21 | How to function an Incubation Centre at your institute?                        | 66  |
|    | Indraprastha Engineering College, Ghaziabad   | 10-03-21 | Sessions of Women Entrepreneurship Development Program                         | 20  |
| 28 | IIIT Incubation Centre, Delhi   | 22-03-21 | Marketing 101 (TEDP)   | 30  |
| 29 | IIIT Incubation Centre, Delhi   | 23-03-21 | Advanced Marketing (WEDP)  | 20  |
| 30 | JIMS Engineering Management Technical Campus  | 09-04-21 | Angel Investment/ VC Funding Opportunities for Early-Stage Entrepreneurs       | 100 |
| 31 | Delhi Technological University Delhi  | 23-06-21 | Innovation and Startup Ecosystem Enablers from the region/State/national level | 120 |
| 32 | Tripura State Council for Science & Technology  | 24-08-21 | Contents of Business Plan and Project Reports                                  | 21  |
| 33 | Delhi Technological University Delhi  | 14-09-21 | Entrepreneurial Innovations for Early-Stage Start-ups                          | 30  |
| 34 | Delhi Technological University Delhi  | 18-09-21 | Road Mapping Innovations to Commercialization                                  | 42  |
| 35 | Delhi Technological University Delhi  | 27-09-21 | Time, Stress and Network Management  | 55  |
| 36 | JIMS Engineering Management Technical Campus  | 30-09-21 | Effective and Impactful Startup Pitch  | 360 |
| 37 | IVRI, Animal Sciences Incubator, Bareilly   | 26-10-21 | Introduction to Startups, Founding Team and Management Description             | 25  |
| 38 | IVRI, Animal Sciences Incubator   | 27-10-21 | Defining Business Plan – Components and Structure of B-Plan                    | 25  |
| 39 | Central University of Jharkhand, Ranchi   | 30-10-21 | Entrepreneurial Journey in the Indian Start-up Ecosystem After Pandemic        | 145 |
| 40 | J C Bose University, YMCA   | 18-11-21 | Entrepreneurial Motivation through all the ripples                             | 72  |
| 41 | Netaji Subhas University of Technology NSUT, New Delhi                                | 27-11-21 | Early-Stage Product Validation Strategies                                      | 12  |
| 42 | Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar                                 | 30-12-21 | Entrepreneurial Enterprise and Startups  | 35  |
| 43 | Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar                                 | 01-01-22 | Contents of a Business Plan and Explanation                                    | 35  |
| 44 | IGDTUW Delhi  | 08-01-22 | Human Values and Ethics  | 775 |
| 45 | Delhi Technological University Delhi  | 13-01-22 | Critical Thinking: Innovation, Entrepreneurship and Startup                    | 180 |
| 46 | Jagannath International Management School, Delhi                                      | 21-01-22 | Strategic Design Thinking for 'Innovation & Business Growth'                   | 90  |
| 47 | ISTD Noida Chapter, asso. with GL Bajaj Educational Inst.                             | 25-02-22 | 'Career in Entrepreneurship'   | 100 |
| 48 | D Y Patil University  | 28-02-22 | Entrepreneurship and Leadership (FDP)  | 40  |
| 49 | JIMS Engineering Management Technical Campus Greater Noida                            | 28-02-22 | Strategic Marketing for Early State Startups in IT                             | 30  |

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| 50 | JIMS Engineering Management Technical Campus Greater Noida                       | 23-03-22 | Entrepreneurship, Innovations & Startups                                       | 30   |
| 51 | JIMS Engineering Management Technical Campus Greater Noida                       | 26-04-22 | Incubation/ Acceleration: Early-Stage Entrepreneurs                            | 30   |
| 52 | ABES EC Ghaziabad  | 27-04-22 | Career Options of Entrepreneurship in Indian Start-up Ecosystem                | 120  |
| 53 | JIMS Engineering Management Technical Campus, Greater Noida                      | 09-05-22 | Understanding Innovations   Start-ups Point of View                            | 55   |
| 54 | Delhi Institute of Advanced Studies  | 28-05-22 | Understanding Innovations for Early-Stage Entrepreneurs & Start-ups            | 180  |
| 55 | Vivekananda Institute of Professional Studies, Delhi                             | 04-06-22 | Startup Planning Legal & Ethical Steps   | 150  |
| 56 | Bundelkhand University, Jhansi   | 13-06-22 | Innovation and Entrepreneurship Development: Why and How ?                     | 120  |
| 57 | Gitarattan International Business School, Delhi                                  | 23-06-22 | Angel Investors & Venture Capitalist   | 120  |
| 58 | Bhagwan Parshuram Institute of Technology, Delhi                                 | 02-07-22 | Entrepreneurship Development 'Cognitive to Entrepreneurial Thinking'           | 150  |
| 59 | GNIOT-Institute of Mgmt. Studies, Greater Noida                                  | 18-07-22 | Developing an Entrepreneurial Mindset  | 200  |
| 60 | Khwaja Moinuddin Chishti Language University                                     | 23-07-22 | Entrepreneurship: As a career option towards Success                           | 150  |
| 61 | Bharati Vidyapeeth College of Engineering, Navi Mumbai, Mumbai                   | 29-07-22 | Angel investment/ VC Funding opportunity for Early-stage Entrepreneurs         | 140  |
| 62 | JIMS Engineering Management Technical Campus, Greater Noida                      | 16-08-22 | Venture Capital Funding Opportunity for Early-Stage Entrepreneurs              | 100  |
| 63 | Indira Gandhi National Tribal University (IGNTU), Amarkantak                     | 10-11-22 | Innovations, Entrepreneurship & Business Incubation (MIETY Project)            | 1000 |
| 64 | JIMS Engineering Management Technical Campus, Greater Noida                      | 24-11-22 | Startups, Incubation & Acceleration  | 75   |
| 65 | Gitarattan International Business School, Delhi                                  | 02-12-22 | Problem Solving & Ideation   | 100  |
| 66 | Startupvernal - BeBoss Technology LLP  | 03-12-22 | Term Sheet & Its Components  | 40   |
| 67 | Agribusiness Incubation Centre, CCS HAU, Hisar                                   | 12-12-22 | An Impressive Pitch-deck - Purpose & Impact                                    | 30   |
| 68 | Agribusiness Incubation Centre, CCS HAU, Hisar                                   | 17-12-22 | Component of Business Plan & Project Reports<br>Concept of Business Incubation | 30   |
| 69 | Indian Veterinary Research Institute (IVRI), Animal Sciences Incubator, Bareilly | 28-12-22 | Defining Business Plan, Components & Structure of B Plan                       | 30   |
| 70 | Indian Veterinary Research Institute (IVRI), Animal Sciences Incubator, Bareilly | 29-12-22 | Introduction to Startups, Founding Team & Management Description               | 30   |
| 71 | JIMS Engineering Management Technical Campus, Greater Noida                      | 30-12-22 | Startups – Valuation & Investments   | 70   |

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| 72 | JIMS Engineering Management Technical Campus, Greater Noida   | 13-01-23 | Intellectual Property Rights for IT Startups                                    | 88  |
| 73 | Delhi Technological University Delhi                          | 26-01-23 | Funding Alternatives for Startups   | 36  |
| 74 | Ramanujan College, Delhi University                           | 28-02-23 | Process of Innovation Development & Technology Readiness Level (TRL)            | 100 |
| 75 | The Institute of Cultural Affairs (ICA), Kathmandu, Nepal     | 11-03-23 | Fund Raising for NGOs (International Participants)                              | 76  |
| 76 | Startupvernal - BeBoss Technology LLP                         | 18-03-23 | Role of Business Incubator in a Startup   | 21  |
| 77 | JIMS Engineering Management Technical Campus, Greater Noida   | 24-03-23 | Business Canvas Model   | 90  |
| 78 | Delhi Technological University, Delhi                         | 15-04-23 | Funding Alternatives for Startups   | 110 |
| 79 | JIMS Engineering Management Technical Campus, Greater Noida   | 24-04-23 | Angel Investment/VC Funding Opportunity for Early-Stage Entrepreneurs           | 205 |
| 80 | AIC BIMTECH, Gr. Noida  | 26-05-23 | Funding Source for Incubators   | 08  |
| 81 | JIMS Engineering Management Technical Campus, Greater Noida   | 30-05-23 | Creative Problem Solving & Ideation   | 210 |
| 82 | Indraprastha Engineering College, Ghaziabad                   | 13-06-23 | Marketing Management Product Promotion, Sales & Advertisement                   | 40  |
| 83 | IIMT Engineering College, Meerut                              | 01-07-23 | Entrepreneurship & Innovation   | 250 |
| 84 | Galgotias University, Greater Noida                           | 03-08-23 | Unleashing Entrepreneurship: Present Scenario                                   | 305 |
| 85 | Galgotias University, Greater Noida                           | 09-08-23 | Developing Soft Skills, Working in collaboration & team building                | 302 |
| 86 | Indraprastha Engineering College, Ghaziabad                   | 17-08-23 | Unleashing Entrepreneurship: Present Scenario                                   | 80  |
| 87 | ECED, Ramachandra College of Engineering, Eluru West Godavari | 08-09-23 | FDP on Entrepreneurship Pre-feasibility of a Project Preliminary Project Report | 38  |
| 88 | Bharati Vidhyapeeth Pune                                      | 09-09-23 | Innovation & Chandrayaan - 3  | 110 |
| 89 | DTU Innovation & Incubation Foundation, DTU Delhi             | 16-09-23 | Critical Characteristics of a Successful Minimum Viable Product (MVP)           | 45  |
| 90 | DTU Innovation & Incubation Foundation, DTU Delhi             | 17-09-23 | Startup Readiness Levels (TRLs/ IRLs/ MRLs etc.)                                | 60  |
| 91 | JIMS Engineering Management Technical Campus, Greater Noida   | 26-09-23 | Critical Characteristics of a Successful Minimum Viable Product (MVP)           | 88  |
| 92 | Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar         | 12-10-23 | Business Plan & Its Components  | 30  |
| 93 | Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar         | 16-10-23 | How to make an impressive pitch-deck  | 30  |
| 94 | Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar         | 17-10-23 | Format of a Detailed Project Report   | 30  |
| 95 | JIMS Engineering Management Technical Campus, Greater Noida   | 20-10-23 | Problem Solving & Ideation Workshop   | 90  |

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| 96  | JIMS Engineering Management Technical Campus, Greater Noida  | 23-11-23 | Achieving Problem Solution Fit & Product Market Fit                                 | 88  |
| 97  | IMS Engineering College Ghaziabad  | 25-11-23 | Problem Solving & Ideation  | 100 |
| 98  | Indian Veterinary Research Institute (IVRI), Animal Sciences Incubator, Bareilly                   | 28-11-23 | Introduction to Startups ecosystem, Understanding of Startup Journey                | 30  |
| 99  | Indian Veterinary Research Institute (IVRI), Animal Sciences Incubator, Bareilly                   | 29-11-23 | A General Overview of a Business Plan & case studies of successful startups         | 30  |
| 100 | BeBoss Technology LLP  | 30-12-23 | Scientific way of Ideation – Entrepreneurship Masterclass                           | 55  |
| 101 | Amity University FDP in association with NSTEDB, DST   | 04-03-24 | Cost of Project, Sources of Finance, Profitability, BEP, Working Capital Assessment | 55  |
| 102 | Amity University WEDP in association with NSTEDB, DST  | 05-03-24 | Business Opportunity Guidance Interactions with DIC, DI-MSME, Lead Bank etc.        | 70  |
| 103 | Amity University WEDP in association with NSTEDB, DST  | 11-03-24 | Online Interactions with Technical Experts for finalizing project                   | 70  |
| 104 | JIMS Engineering Management Technical Campus, Greater Noida  | 17-03-24 | Business Model Canvas   | 110 |
| 105 | DTU Innovation & Incubation Foundation, DTU Delhi  | 06-04-24 | Startup Funding Alternatives  | 58  |
| 106 | JIMS Engineering Management Technical Campus, Greater Noida  | 10-04-24 | Prototyping Process Model through Design Thinking                                   | 90  |
| 107 | Galgotias University, Greater Noida  | 05-06-24 | Angel Investment/VC Funding Opportunities for Early-Stage Entrepreneurs             | 100 |
| 108 | Indian Veterinary Research Institute (IVRI), Animal Sciences Incubator, Bareilly                   | 10-07-24 | Blue Print to Success Crafting a Winning Business Plan                              | 32  |
| 109 | Khalsa College, Patiala  | 14-08-24 | Lean Start-up & Minimum Viable Product<br>Business: Boot-Camp Mentoring             | 77  |
| 110 | Atal Bihari Vajpayee Indian Institute of Information Technology and Management, (ABV IITM) Gwalior | 24-08-24 | Innovation Readiness, R&D Investment, and Technological Resilience                  | 25  |
| 111 | Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar  | 23-10-24 | Business Plan and It's Components   | 40  |
| 112 | Agribusiness Incubation Centre (ABIC), CCS HAU, Hisar  | 24-10-24 | Format of Detailed Project Report   | 40  |

## **Annexure V**

### **Sessions conducted at National Institute of Entrepreneurship and Business Development (NIESBUD), Ministry of Skill Development and Entrepreneurship**

1. Half day session – November 20, 2024 (FDP sponsored by NSTEDB, DST)
2. Half day session – November 13, 2024 (Women and Youth Entrepreneurship in WASH domain)
3. Half day session – October 16, 2024 (Startup & Incubation for ITEC Countries Professionals)
4. Half day session – September 19, 2024 (Startup & Incubation for ITEC Countries Professionals)
5. Half day session – May 13, 2024 (Design Thinking for participants of Bhutan)
6. Half day session – March 21, 2024 (Design Thinking through various activities)
7. Half day session – March 19, 2024 (Design Thinking for Entrepreneurs)
8. Half day session – March 01, 2024 (Gen AI in Startups)
9. Half day session – February 21, 2024 (Startup & Incubation for ITEC Countries Professionals)
10. Half day session – February 08, 2024 (Startup & Incubation for ITEC Countries Professionals)
11. Half day session – January 03, 2024 (Startup & Incubation for ITEC Countries Professionals)
12. Half day session – December 27, 2023 (Ideation under PM Vishwakarma Yojna)
13. Half day session – December 18, 2023 (Startup & Incubation for ITEC Countries Professionals)
14. Half day session – November 03, 2023 (Startup & Incubation for ITEC Countries Professionals)
15. Half day session – July 27, 2023 (Startup & Incubation for ITEC Countries Professionals)
16. Online session – May 11, 2023 (Faculty Development Program on Entrepreneurship)
17. Online session – March 23, 2023 (FDP organized by NIESBUD Dehradun)
18. Half day session – March 15, 2023 (EDP for Indian Navy retired professionals)
19. Online session – March 06, 2023 (FDP organized by NIESBUD Noida)
20. Online session – March 02, 2023 (FDP organized by NIESBUD Noida)
21. Online session – February 25, 2023 (FDP organized by NIESBUD Dehradun)
22. Online session – February 22, 2023 (FDP organized by NIESBUD Dehradun)
23. Half day session – February 10, 2023 (Entrepreneurship Program for International Professionals)
24. Half day session – February 08, 2023 (Entrepreneurship Program for International Professionals)
25. Half day session – November 25, 2022 (Trainers of Innovative Change Collaborative Services Private Limited ICCSPL and ICCo)
26. Half day session – November 23, 2022 (Entrepreneurship Program for International Students)
27. Half day session – November 22, 2022 (Trainers of Innovative Change Collaborative Services Private Limited ICCSPL and ICCo)
28. Half day session – October 11, 2022 (Entrepreneurship Program for International Students)
29. Half day session – July 14, 2022 (Start-up Management for IES Recruited ISDS Batch)
30. Half day session – July 12, 2022 (Start-up Management for IES Recruited ISDS Batch)
31. Half day session – June 14, 2022 (Startup & Incubation for ITEC Countries Professionals)
32. Half day session – June 06, 2022 (Startup & Incubation for ITEC Countries Professionals)
33. Online session – March 24, 2021 (Women Entrepreneurship Development Program)
34. Online session – January 21, 2021 (Women Entrepreneurship Development Program)
35. Online session – January 18, 2021 (Faculty Development Program on Entrepreneurship)
36. Online session – January 11, 2021 (Faculty Development Program on Entrepreneurship)
37. Half day session – January 16, 2020 (Faculty Development Program on Entrepreneurship)
38. Half day session – November 28, 2019 (Faculty Development Program on Entrepreneurship)
39. Half day session – November 28, 2019 (EDP DST NIMAT)
40. Half day session – November 16, 2019 (EDP and Business Incubation)
41. Half day session – November 09, 2019 (Orientation on EDP)
42. Half day session – July 28, 2019 (EDP and Business Incubation)
43. Half day session – March 02, 2019 (Orientation on EDP)
44. Half day session – January 20, 2019 (Orientation on EDP)
45. Half day session – December 02, 2018 (Orientation on EDP)
46. Half day session – September 08, 2018 (Orientation on EDP)



- 47. Half day session – January 27, 2018 (Orientation on EDP)
- 48. Half day session – December 24, 2017 (Orientation on EDP)
- 49. Half day session – December 02, 2017 (Training Programme on Cluster Approach)
- 50. Half day session – November 26, 2017 (Orientation on EDP)
- 51. Half day session – November 24, 2017 (Training Programme on Cluster Approach)
- 52. Half day session – October 28, 2017 (Orientation on EDP)
- 53. Half day session – October 24, 2017 (Capacity Building on Entrepreneurship Development)
- 54. Half day session – August 27, 2017 (Orientation on EDP)
- 55. Half day session – July 30, 2017 (Orientation on EDP)
- 56. Half day session – July 26, 2017 (Capacity Building on Entrepreneurship Development)
- 57. Half day session – July 11, 2017 (Capacity Building on Entrepreneurship Development)
- 58. Half day session – July 02, 2017 (Orientation on EDP)
- 59. Half day session – June 20, 2017 (FDP on Entrepreneurship Development)
- 60. Half day session – May 28, 2017 (Orientation on EDP)
- 61. Half day session – May 13, 2017 (Why small businesses fail?)
- 62. Half day session – April 22, 2017 (Orientation on EDP)
- 63. Half day session – April 09, 2017 (Why small businesses fail?)
- 64. Half day session – March 26, 2017 (Orientation on EDP)
- 65. Full day session – March 04, 2017 (FDP on Entrepreneurship Development)
- 66. Half day session – February 07, 2017 (FDP on Entrepreneurship Development)
- 67. Half day session – January 20, 2017 (FDP on Entrepreneurship Development)
- 68. Half day session – January 18, 2017 (FDP on Entrepreneurship Development)
- 69. Half day session – December 23, 2016 (FDP on Entrepreneurship Development)
- 70. Half day session – December 22, 2016 (FDP on Entrepreneurship Development)
- 71. Half day session – December 15, 2016 (FDP on Entrepreneurship Development)
- 72. Half day session – December 14, 2016 (FDP on Entrepreneurship Development)
- 73. Full day session – November 24, 2016 (FDP on Entrepreneurship Development)
- 74. Half day session – November 23, 2016 (FDP on Entrepreneurship Development)
- 75. Full day session – November 15, 2016 (FDP on Entrepreneurship Development)
- 76. Full day session – September 27, 2016 (FDP on Entrepreneurship Development)
- 77. Half day session – September 05, 2016 (Defence; Directorate General Resettlement)
- 78. Half day session – August 27, 2016 (Orientation on EDP)
- 79. Full day session – August 22, 2016 (FDP on Entrepreneurship Development)
- 80. Half day session – July 24, 2016 (Online marketing and Entrepreneurship)
- 81. Half day session – July 23, 2016 (Orientation on EDP)
- 82. Half day session – July 22, 2016 (FDP on Entrepreneurship Development)
- 83. Half day session – July 15, 2016 (FDP on Entrepreneurship Development)
- 84. Half day session – July 13, 2016 (FDP on Entrepreneurship Development)

## Annexure VI

### Jury Member to select and evaluate (for funding support) the startups

- **Judge** for the final round of STEMpreneur, organized by Kreativity League, ABL Education on 27<sup>th</sup> December 2024 at IIT Delhi.
- **Judge** for Startup Evaluation at IPU Innovation and Incubation Center, GGIPU East Campus, Delhi on several days since 2023.
- In the **Jury Panel** of DTU Innovation and Incubation Foundation (regularly visiting since 2021). Have been part of more than twenty such evaluation sessions.
- **Juror** for the event 'Unpollute – A sustainable conclave' for the startups participating at Miranda House Delhi University on October 01, 2024.
- **Jury Member** for SIDBI Young Environmental Champion Challenge on January 04-05, 2024.
- **Reviewer** of research papers submitted for conference on 'Entrepreneurial Education: A path to developing Entrepreneurial Mindset, Innovation and Economic growth' held on December 04-05, 2023 organized by 'State Council of Educational Research and Training (SCERT), New Delhi.
- **Jury Member** of 'Anubhav Seed Fund Evaluators' organized by ihub-anubhuti (IIIT Delhi) on August 25, 2023.
- **Jury Member** during 'Case Writing Competition' on 14<sup>th</sup> April 2023 organized by ICRC – AIMA (All India Management Association).
- **Jury Member** on February 23, 2023 for 'International Student Startup Idea Competition' organized by CINTANA Foundation, the Northcap University & Esa Unggul University.
- **Judge** on September 08, 2022 for IPU Innovation and Incubation Foundation
- **Judge** in LEZERO 2022 on February 26 2022 at IEDC, Delhi Institute of Advanced Studies
- **Jury Member** on February 05, 2022 Innopreneur Startup Contest 7<sup>th</sup> Edition 2021
- **Jury Member** for International Startup Contest (online) on January 31, 2021.
- **Jury Member** of Mock Demo Session (online) of TiE New Delhi on December 15, 2020.
- **Judge** in Business Plan Competition on February 08, 2020 at INMANTEC Ghaziabad.
- **Business Plan Evaluator** in the UGC sponsored program on Entrepreneurship on February 05, 2020 at Kirori Mal College, Delhi
- **Judge** in technical ideas, Solution, PoC, PoV Hackathon under MHRD IIC on January 21, 2020 at Deen Dayal Upadhyay College, Dwarka, Delhi.
- **Jury Member** at Innopreneur – 2019 on January 03, 2020 in the regional round (Delhi) of Innopreneur Contest at IGDTUW, organized by Lemon School of Entrepreneurship and GiZ.
- **Judge** in Technical Business Idea, Inerve Hack – 2019 on October 12, 2019 at IGDTUW Anveshan Foundation, Kashmere Gate, Delhi.
- **Judge** in business plan competition on September 14, 2019 at Entrepreneurship Conclave, IPEM Ghaziabad in association with GDA.
- **Committee Member** of Investment Committee on August 28, 2019 at AIACTR Incubation and Research Foundation, Geeta Colony, Delhi.
- **Jury Member** in one of the selection panels of Business Idea Pitching Session on August 10, 2019 at NSUT, Dwarka, New Delhi on an event organized by IIC MHRD.
- **Member** as Selection Committee Panel on June 14, 2019 at ANDC Instart Foundation, Kalkaji, New Delhi – 110019.
- **Jury Member** for the Elevator Pitch: Economic Times Power of Ideas (ETPI) 2017 for two panels (Consumer & Retail sector and Education Sector) on January 20, 2018 at 91Springboard, Gurgaon.

## Annexure VII

### Keynote/ Distinguished Speaker/ Session Chair

- **Moderator for the Panel Discussion** at Startup Submit – 2024 on the theme ‘The Future of Innovation from Start-up to Global Impact’ happened on 18<sup>th</sup> December 2024 at ITS School of Management, Ghaziabad.
- **Panelist** at Startup Master Class (SMC) on the theme ‘How to plan your Go-To-Market and how it can help you grow your business and What are External factors like policies affecting your GTM?’ happened on 23<sup>rd</sup> November 2024 at the Dr Ambedkar International Center, New Delhi.
- **Panelist** at Computer Society of India – Ghaziabad Chapter event on the theme (Panel Discussion) ‘Bridging the Skill Gap: Aligning Academic Curricula with Industry Needs’ at hotel Lemon Tree Ghaziabad on November 09 2024.
- **Special Speaker** at an event organized by the Founders Club (HBF Direct Limited) on the theme ‘Idea to IPO’ at the hotel Holiday Inn, New Delhi on August 23, 2024.
- **Distinguished Speaker** at Graduation Ceremony of Women Entrepreneurs of SheVentures organized by AROH Foundation at the hotel Holiday Inn, New Delhi on July 01, 2024.
- **Fireside Chat:** - Theme – ‘From Crowds to Angels: Unraveling the Entrepreneur’s Guide to Funding’ organized by Delhi Management Association at India Habitat Center on March 16, 2024.
- **Distinguished Speaker** at National Conference on Innovation and Entrepreneurship & Startup Summit (NCIESS 2024) conducted at IIT Delhi on February 29, 2024.
- **Keynote Speaker** at Innovation Mela organized by Nasscom Foundation on ‘Role of technology (IoT & AI/ML) and Innovation in Achieving Sustainability Goals’ on February 27, 2024.
- **Keynote Speaker** for National Conference on Empowering Sustainability and Entrepreneurship
- **Guest of Honor** - Education in Higher Learning and Multidisciplinary Exploration conducted by Modern College in association with ni-msme on February 23, 2024.
- **Panelist Speaker** | Innovation Mela | The use of technology in solving societal problems and the potential for college startups to create social impact’ on March 01, 2023 organized in the physical mode by Nasscom Foundation & CISCO thingQbator.
- **Panelist Speaker** | International Conference | Topic ‘Entrepreneurship, Innovation and Leadership’ on December 17, 2020 virtually for Amity University.
- **Session Chair** | National Conference | Topic ‘Modern Research in Business Practices, Social Changes and Education System’ on February 06, 2020 at BCIPS in association with GGSIPU.
- **Keynote Speaker** Topic – ‘Dimensions for sustainable growth among working women in India’ on November 18-19 2016 at Aishwarya Group of Institutions, Udaipur.
- **Session Chair** | National Conference. Topic ‘Growth with Human Face in the Era of Economic Downturn: Challenges Ahead’ on March 18 2013 at HRIT Ghaziabad
- **Session Chair** | National Conference | Topic ‘Innovation: A Survival Mantra for Success’ on March 26 2011 at SGI, Ghaziabad.

### Annexure VIII - Visiting Faculty | Details

| Sr. No. | Institute   | Place         | Subject                                | Course                                      | Year   |
|---------|---|---------------|--|---|--|
| 1       | CSS National Institute of Agricultural Marketing (NIAM)<br>(Ministry of Agricultural & Farmers Welfare, Govt. of India) | Jaipur        | Strategic Management                   | PGDBAM<br>Third Trimester                   | 2025   |
| 2       | CSS National Institute of Agricultural Marketing (NIAM)<br>(Ministry of Agricultural & Farmers Welfare, Govt. of India) | Jaipur        | Strategic Management                   | PGDBAM<br>Fifth Trimester                   | 2023<br>2022<br>2020<br>2019<br>2018<br>2017 |
| 3       | Ambedkar University Delhi (AUD)   | Delhi         | Action Learning Segment (ALS)          | MBA (IEV)                                   | 2023   |
| 4       | CSS National Institute of Agricultural Marketing (NIAM)<br>(Ministry of Agricultural & Farmers Welfare, Govt. of India) | Jaipur        | Entrepreneurship and Skill Development | PGDBAM<br>Sixth Trimester                   | 2019   |
| 5       | Indira Gandhi Delhi Technical University for Women (IGDTUW)   | Delhi         | Business Entrepreneurship              | B.Tech.<br>Final Year<br>MBA<br>Second Year | 2022<br>2020<br>2019<br>2018<br>2017         |
| 6       | Indira Gandhi Delhi Technical University for Women (IGDTUW)   | Delhi         | Human Value & Professional Ethics      | B.Tech.<br>Fifth Sem.                       | 2018   |
| 7       | Indira Gandhi Delhi Technical University for Women (IGDTUW)   | Delhi         | Organizational Behaviour               | MCA<br>Fifth Sem.                           | 2018<br>2017                                 |
| 8       | Symbiosis Centre of Management Studies  | Noida         | Business Entrepreneurship              | B.B.A<br>Third Year                         | 2016   |
| 9       | Mangalmay Group of Institutions   | Greater Noida | Integrated Mktng Communication         | MBA<br>Second Year                          | 2015   |
| 10      | Global Institute of Management Technology   | Allahabad     | Entrepreneurship Development           | PGDM<br>Second Year                         | 2013   |
| 11      | Indian Institute of Planning and Management (IIPM)  | Noida         | New Product Development                | PGDM<br>Second Year                         | 2012   |
| 12      | International School of Business and Media (ISB & M)  | Noida         | Business Ethics                        | MBA Second                                  | 2012   |
| 13      | INMANTAC  | Ghaziabad     | Entrepreneurship Development           | PGDBM<br>Second Year                        | 2012   |
| 14      | Indian Institute of Planning and Management (IIPM)  | Noida         | Strategic Management                   | PGDM<br>Second Year                         | 2011   |
| 15      | Indian Institute of Planning and Management (IIPM)  | Noida         | Entrepreneurship Development           | PGDM<br>Second Year                         | 2011   |
| 16      | Apostle Business School   | Greater Noida | Supply Chain Management                | PGDBM<br>Second Year                        | 2011   |
| 17      | International School of Business and Media (ISB & M)  | Noida         | Strategic Management                   | BBA<br>Third Year                           | 2011   |
| 18      | Cosmic Business School  | New Delhi     | Corporate Entrepreneurship             | MBA<br>Second Year                          | 2011   |

|    |   |           |  |                     |              |
|----|---|-----------|--|---------------------|--------------|
| 19 | <b>Indian Institute of Planning and Management (IIPM)</b>       | Noida     | <b>Entrepreneurship Development</b>      | PGDM<br>Second Year | 2010         |
| 20 | <b>International School of Business and Media (ISB &amp; M)</b> | Noida     | <b>Business Environment</b>              | BBA<br>First Year   | 2010         |
| 21 | <b>Cosmic Business School</b>                                   | New Delhi | <b>Supply Chain Management</b>           | MBA<br>First Year   | 2010         |
| 22 | <b>Cosmic Business School</b>                                   | New Delhi | <b>Entrepreneurship Development</b>      | MBA<br>Second Year  | 2010         |
| 23 | <b>Cosmic Business School</b>                                   | New Delhi | <b>Prod. &amp; Operations Management</b> | MBA<br>First Year   | 2009         |
| 24 | <b>Institute of Management Technology (IMT CDL)</b>             | Ghaziabad | <b>Management Subject</b>                | PGDM                | 2010<br>2009 |
| 25 | <b>Jaipuria Institute of Management (JIM)</b>                   | Noida     | <b>Entrepreneurship Development</b>      | PGDM<br>Second Year | 2009         |